



CLASS OF 2023  
FULL-TIME MBA EMPLOYMENT REPORT

**UCLA**

**Anderson**  
School of Management



# TransformativeLeaders

Our Mission Is to Advance Management Thinking and Prepare Transformative Leaders to Make a Positive Impact in Business and Society.



**Class of 2023 Full-Time Employment**

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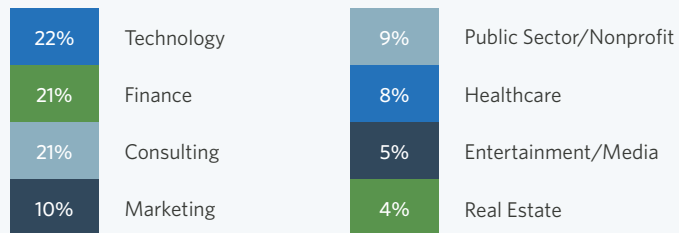
# CLASS OF 2023 FULL-TIME EMPLOYMENT

## CLASS PROFILE

### DEMOGRAPHIC PROFILE

Total Applicant Pool	3,083
Number of Entering Class	360
Average Years of Work Experience	5
Women	42%
U.S. Minorities	32%
International Citizens	36%
Countries Represented	41

### TOP PRE-MBA EXPERIENCE BY INDUSTRY



### EMPLOYMENT PROFILE

	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Students
Total Students	250	115	365	100%
Students Reporting Employment Information				
Seeking Employment	214	98	312	85.5%
Not Seeking Employment	29	10	39	10.7%
Company Sponsored	5	3	8	2.2%
Starting Own Company	14	2	16	4.4%
Other Reasons	10	5	15	4.1%
No Information Available	7	7	14	3.8%

### COMPENSATION SUMMARY

	Reporting Salary Data <sup>1</sup>	Mean	Median	Range
Annual Base Salary	92.9%	\$151,140	\$150,000	\$61,984-\$215,000
Permanent U.S. Work Authorization	94%	\$150,306	\$150,000	\$61,984-\$215,000
Non-Permanent U.S. Work Authorization	90.4%	\$153,066	\$165,000	\$65,000-\$215,000
Signing Bonus	78.2%	\$36,174	\$30,000	\$1,500-\$125,700
Permanent U.S. Work Authorization	79.2%	\$35,299	\$30,000	\$1,500-\$110,200
Non-Permanent U.S. Work Authorization	76%	\$38,279	\$35,000	\$3,000-\$125,700
Graduates receiving stock and/or equity as part of their compensation package	28.1%			

### SOURCE OF EMPLOYMENT

	Percent of Students <sup>1</sup>
UCLA Anderson-Facilitated Resources	71.9%
Summer Internship Employer (internship was found through campus recruiting program)	39%
Summer Internship Employer (internship was found through other UCLA Anderson resources)	14.2%
myCareer Job Postings	6.4%
Anderson-Facilitated Recruiting Program (including myCareer Resume Collections)	4.9%
UCLA Anderson Alumni(ae) / Classmates	2.6%
UCLA Anderson Resources - Clubs (Career Night, DOJs/treks, etc.)	1.5%
UCLA Anderson Resources - Faculty / Research Centers (Price, Ziman, Fink, etc.)	1.5%
National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBA. Prospanica, etc.)	0.4%
Other Parker CMC Resources (advisors, events, spring career fair, etc.)	1.5%
Non-UCLA Anderson-Facilitated Resources	28.1%
Summer Internship Employer (internship was found through non-UCLA Anderson resources)	9%
LinkedIn Job Postings	4.1%
Direct Company Contact (not facilitated by UCLA Anderson)	3.4%
Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.)	3.4%
Family/Friend/Personal Network (Non-UCLA Anderson-related)	2.6%
Company Website	2.2%
Other Resources/Contacts (including Pre-MBA Employer Network)	3.3%

<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.

## EMPLOYMENT SUMMARY

### JOB OFFERS

Number of Students      Percent of Students<sup>1</sup>

By Graduation <sup>2</sup> . . . . .	235 . . . . .	75.3%
Permanent U.S. Work Authorization . . . . .	165 . . . . .	77.1%
Non-Permanent U.S. Work Authorization . . . . .	70 . . . . .	71.4%
By 3 Months After Graduation <sup>2</sup> . . . . .	271 . . . . .	86.9%
Permanent U.S. Work Authorization . . . . .	186 . . . . .	86.9%
Non-Permanent U.S. Work Authorization . . . . .	85 . . . . .	86.7%

### JOB ACCEPTANCES

Number of Students      Percent of Students<sup>1</sup>

By Graduation <sup>2</sup> . . . . .	229 . . . . .	73.4%
Permanent U.S. Work Authorization . . . . .	161 . . . . .	75.2%
Non-Permanent U.S. Work Authorization . . . . .	68 . . . . .	69.4%
By 3 Months After Graduation <sup>2</sup> . . . . .	267 . . . . .	85.6%
Permanent U.S. Work Authorization . . . . .	184 . . . . .	85.9%
Non-Permanent U.S. Work Authorization . . . . .	83 . . . . .	84.7%

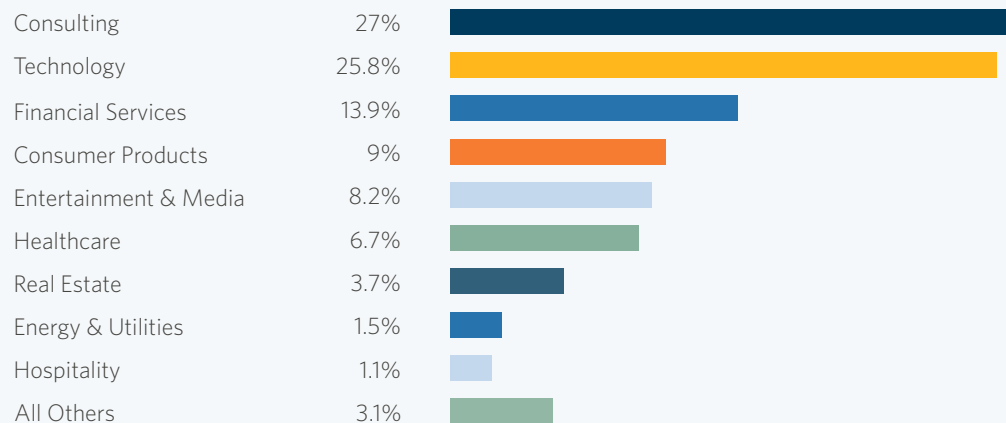
<sup>1</sup> Percentages were calculated from the number of students who were seeking employment.

<sup>2</sup> Graduation date was June 16, 2023. Three months past graduation was September 16, 2023.

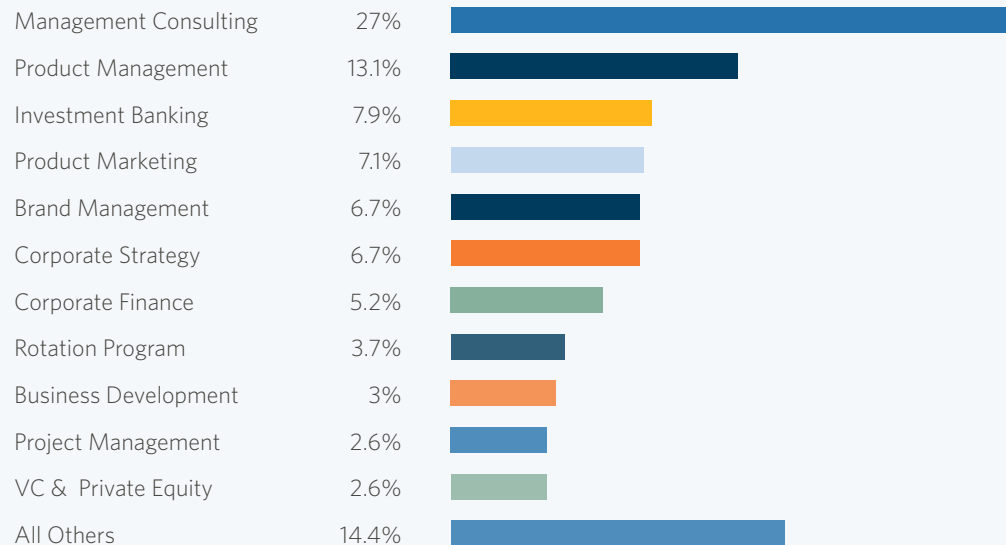
The percent of students pursuing careers in healthcare increased 50% from the previous year.

39% of students received full-time offers from their summer internship employers, increasing nearly 5% from last year.

### INDUSTRY SUMMARY



### FUNCTION SUMMARY



# CLASS OF 2023 FULL-TIME EMPLOYMENT

## INDUSTRY DETAILS

	ANNUAL BASE SALARY <sup>2</sup>				SIGNING BONUS <sup>2</sup>				
	Percent of Hires <sup>1</sup>	Mean	Median	Range	Received Signing Bonus <sup>1</sup>	Mean	Median	Range	Received Stock/Equity/Options <sup>1</sup>
Consulting	27%	\$177,629	\$182,500	\$81,069-\$200,000	90.3%	\$30,992	\$30,000	\$15,000-\$60,000	0%
Consumer Products	9%	\$116,870	\$120,000	\$65,000-\$132,000	79.2%	\$21,816	\$20,000	\$1,500-\$45,000	13%
Apparel & Textiles	1.9%	\$114,000	\$125,000	\$65,000-\$130,000	100%	\$21,600	\$25,000	\$3,000-\$30,000	0%
Automotive	0.4%	-	-	-	100%	-	-	-	0%
Beverages, Food, & Household	3%	\$123,429	\$125,000	\$113,000-\$132,000	75%	\$28,333	\$30,000	\$10,000-\$45,000	42.9%
Other (includes Electronics)	3.7%	\$114,400	\$120,000	\$84,000-\$120,000	70%	\$17,357	\$20,000	\$1,500-\$20,000	0%
Energy, Utilities, & Alt. Energy	1.5%	\$126,250	\$127,500	\$110,000-\$140,000	100%	\$13,750	\$15,000	\$5,000-\$20,000	50%
Entertainment & Media	8.2%	\$129,624	\$132,500	\$80,000-\$155,000	54.5%	\$24,958	\$15,000	\$10,000-\$95,000	33.3%
Digital Media	1.9%	\$134,000	\$130,500	\$125,000-\$150,000	40%	-	-	-	50%
Gaming	3%	\$140,714	\$145,000	\$125,000-\$155,000	75%	\$22,417	\$17,500	\$13,500-\$50,000	42.9%
General (Broadcast, Film, Music)	2.6%	\$126,448	\$130,000	\$89,440-\$150,000	57.1%	\$32,500	\$12,500	\$10,000-\$95,000	20%
Sports Management	0.7%	-	-	-	0%	-	-	-	0%
Financial Services	13.9%	\$160,837	\$175,000	\$83,144-\$183,000	70.3%	\$44,395	\$50,000	\$7,275-\$60,000	2.9%
Commercial Banking	0.4%	-	-	-	100%	-	-	-	0%
General (Diversified Services / Insurance)	2.2%	\$145,194	\$147,500	\$94,163-\$183,000	66.7%	\$31,250	\$32,500	\$25,000-\$35,000	0%
Investment Banking	8.6%	\$172,174	\$175,000	\$115,000-\$175,000	87%	\$50,500	\$50,000	\$35,000-\$60,000	4.3%
Investment Management	0.7%	-	-	-	50%	-	-	-	0%
Private Equity / Venture Capital	1.9%	\$135,000	\$150,000	-	0%	-	-	-	0%
Government	0.4%	-	-	-	0%	-	-	-	0%
Healthcare	6.7%	\$136,970	\$133,000	\$73,000-\$200,831	66.7%	\$35,815	\$37,100	\$3,000-\$80,000	50%
Biotechnology / Devices / Pharma	2.6%	\$128,947	\$130,000	\$85,626-\$160,000	100%	\$38,825	\$40,000	\$30,000-\$52,577	42.9%
General / Providers and Services	2.6%	\$137,547	\$130,000	\$73,000-\$200,831	42.9%	-	-	-	71.4%
Tech / Other	1.5%	\$150,000	\$150,000	\$135,000-\$165,000	50%	-	-	-	25%
Hospitality	1.1%	-	-	-	0%	-	-	-	0%
Manufacturing	0.4%	-	-	-	0%	-	-	-	0%
Real Estate	3.7%	\$133,000	\$130,000	\$120,000-\$150,000	30%	-	-	-	0%
Commercial	1.1%	-	-	-	0%	-	-	-	0%
General	2.6%	\$134,286	\$130,000	\$120,000-\$150,000	42.9%	-	-	-	0%
Technology	25.8%	\$146,729	\$142,800	\$100,000-\$215,000	71%	\$50,924	\$54,300	\$12,000-\$125,700	88.3%
Equipment / Hardware / Networking	1.9%	\$142,750	\$141,500	\$106,000-\$182,000	40%	-	-	-	75%
General	6.4%	\$148,706	\$142,800	\$126,000-\$182,000	100%	\$57,576	\$54,300	\$20,000-\$110,200	94.1%
Internet Services / E-Commerce	5.6%	\$149,288	\$142,800	\$126,000-\$194,400	80%	\$62,475	\$54,300	\$24,000-\$125,700	92.3%
Software	10.5%	\$147,391	\$142,800	\$106,800-\$215,000	57.1%	\$38,863	\$35,000	\$15,000-\$110,200	87%
Other	1.5%	\$124,667	\$125,000	\$100,000-\$149,000	50%	-	-	-	66.7%
Transportation & Logistics Services	0.4%	-	-	-	100%	-	-	-	0%
Other (Human Resources, Law, Retail)	1.9%	\$150,000	\$155,000	\$80,000-\$215,000	60%	-	-	-	20%

<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for industries with fewer than four data points.

## FUNCTION DETAILS

	ANNUAL BASE SALARY <sup>2</sup>				SIGNING BONUS <sup>2</sup>				
	Percent of Hires <sup>1</sup>	Mean	Median	Range	Received Signing Bonus <sup>1</sup>	Mean	Median	Range	Received Stock/Equity/Options <sup>1</sup>
<b>Consulting</b>	27.7%	\$176,325	\$180,000	\$81,069-\$195,000	90.5%	\$30,664	\$30,000	\$15,000-\$60,000	1.4%
<i>Internal</i>	0.7%	-	-	-	50%	-	-	-	100%
<i>Management</i>	27%	\$176,629	\$180,000	\$81,069-\$195,000	91.7%	\$30,825	\$30,000	\$15,000-\$60,000	0%
<b>Data / Business Analytics</b>	0.7%	-	-	-	50%	-	-	-	50%
<b>Finance / Accounting</b>	18.4%	\$152,138	\$150,000	\$94,163-\$200,000	65.3%	\$48,250	\$50,000	\$10,000-\$96,400	19.6%
<i>Corporation Finance</i>	5.2%	\$133,785	\$132,000	\$110,000-\$153,000	71.4%	\$51,400	\$47,000	\$25,000-\$96,400	61.5%
<i>Investment Banking</i>	7.9%	\$171,151	\$175,000	\$94,163-\$175,000	90.5%	\$51,316	\$50,000	\$40,000-\$60,000	4.8%
<i>Investment Management</i>	0.7%	-	-	-	50%	-	-	-	0%
<i>Real Estate Finance</i>	1.9%	\$131,000	\$130,000	\$115,000-\$145,000	40%	-	-	-	0%
<i>Private Equity / Venture Capital</i>	2.6%	\$151,000	\$150,000	\$105,000-\$200,000	0%	-	-	-	0%
<b>General Management</b>	7.1%	\$139,654	\$140,000	\$73,000-\$200,831	73.7%	\$36,043	\$37,500	\$10,000-\$80,000	52.6%
<i>Executive</i>	0.7%	-	-	-	50%	-	-	-	0%
<i>Project Management</i>	2.6%	\$141,026	\$126,000	\$125,000-\$200,831	71.4%	\$35,720	\$50,000	\$10,000-\$54,300	85.7%
<i>Rotation Program</i>	3.7%	\$132,600	\$137,500	\$73,000-\$155,000	80%	\$39,250	\$37,500	\$20,000-\$80,000	40%
<b>Human Resources</b>	1.1%	-	-	-	66.7%	-	-	-	33.3%
<b>Marketing / Sales</b>	29.6%	\$137,994	\$140,000	\$65,000-\$215,000	70.9%	\$40,088	\$32,500	\$1,500-\$125,700	55.9%
<i>Brand Management</i>	6.7%	\$120,227	\$120,000	\$85,626-\$136,000	77.8%	\$26,970	\$20,000	\$15,000-\$52,577	18.8%
<i>Market Research / Analytics</i>	0.7%	-	-	-	50%	-	-	-	50%
<i>Product Management</i>	13.1%	\$151,181	\$147,500	\$83,144-\$215,000	71.4%	\$51,263	\$54,300	\$7,275-\$125,700	63.3%
<i>Product Marketing</i>	7.1%	\$133,527	\$140,000	\$65,000-\$170,000	73.7%	\$32,914	\$27,000	\$1,500-\$60,000	72.2%
<i>Sales / Account Management</i>	1.9%	\$139,000	\$139,000	\$138,000-\$140,000	40%	-	-	-	100%
<b>Operations / Logistics</b>	2.6%	\$119,181	\$133,750	\$61,984-\$142,800	42.9%	-	-	-	50%
<b>Other</b>	12.7%	\$137,918	\$135,000	\$80,000-\$215,000	55.9%	\$21,116	\$20,000	\$3,000-\$40,000	36.4%
<i>Business / Corporate Development</i>	3%	\$130,538	\$125,000	\$100,000-\$160,000	62.5%	\$22,840	\$20,000	\$5,000-\$40,000	37.5%
<i>Corporate Strategy / Strategic Planning</i>	6.7%	\$142,889	\$140,000	\$80,000-\$194,000	72.2%	\$20,538	\$20,000	\$3,000-\$35,000	44.4%
<i>Customer Success / Client Solutions</i>	0.4%	-	-	-	0%	-	-	-	100%
<i>Government Affairs</i>	0.4%	-	-	-	0%	-	-	-	0%
<i>Law</i>	0.4%	-	-	-	0%	-	-	-	0%
<i>Real Estate Development</i>	1.1%	-	-	-	33.3%	-	-	-	0%
<i>Other</i>	0.7%	-	-	-	0%	-	-	-	0%

<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

The median annual salaries for the consulting, entertainment / media, and healthcare industries increased more than 5% from the the previous year.

# CLASS OF 2023 FULL-TIME EMPLOYMENT

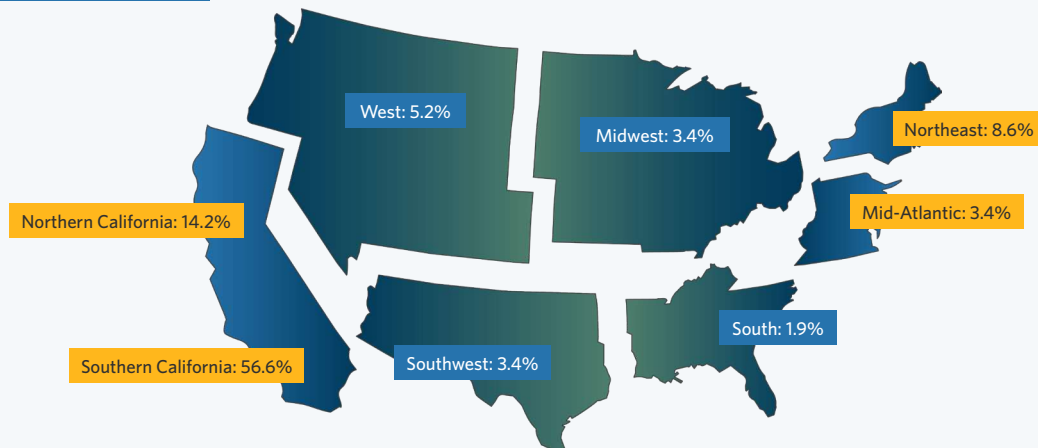
## LOCATION DETAILS

U.S. REGIONS	ANNUAL BASE SALARY <sup>2</sup>				SIGNING BONUS <sup>2</sup>				
	Percent of Hires <sup>1</sup>	Mean	Median	Range	Received Signing Bonus <sup>1</sup>	Mean	Median	Range	Received Stock/Equity/Options <sup>1</sup>
California	70.8%	\$154,756	\$157,500	\$61,984-\$215,000	70.4%	\$35,437	\$30,000	\$1,500-\$125,700	29.5%
Northern	14.2%	\$157,809	\$160,000	\$84,000-\$215,000	65.8%	\$39,308	\$39,200	\$1,500-\$125,700	54.5%
Southern	56.6%	\$154,037	\$155,000	\$61,984-\$215,000	71.5%	\$34,541	\$30,000	\$3,000-\$110,200	23.6%
West (excluding California)	5.2%	\$137,914	\$142,400	\$125,000-\$175,000	100%	\$42,486	\$52,000	\$20,000-\$54,300	64.3%
Northeast	8.6%	\$157,641	\$163,550	\$128,000-\$192,000	78.3%	\$39,094	\$40,000	\$15,000-\$60,000	22.7%
Southwest	3.4%	\$146,278	\$135,000	\$100,000-\$192,000	77.8%	\$30,000	\$30,000	\$5,000-\$60,000	22.2%
Midwest	3.4%	\$148,850	\$146,400	\$73,000-\$192,000	66.7%	\$36,550	\$35,000	\$30,000-\$45,000	25%
Mid-Atlantic	3.4%	\$149,622	\$142,800	\$130,000-\$192,000	100%	\$39,178	\$35,000	\$20,000-\$54,300	66.7%
South	1.9%	\$146,800	\$130,000	\$100,000-\$192,000	60%	-	-	-	0%
<b>U.S. TOTAL</b>	<b>96.6%</b>	<b>\$153,165</b>	<b>\$152,125</b>	<b>\$61,984-\$215,000</b>	<b>73.6%</b>	<b>\$36,203</b>	<b>\$30,000</b>	<b>\$1,500-\$125,700</b>	<b>31.3%</b>
<b>GLOBAL</b>									
Asia	1.1%	-	-	-	33.3%	-	-	-	0%
Europe	0.4%	-	-	-	0%	-	-	-	0%
Latin America	1.9%	\$91,557	\$94,163	-	-	-	-	-	0%
<b>GLOBAL TOTAL</b>	<b>3.4%</b>	<b>\$90,367</b>	<b>\$89,894</b>	<b>\$80,000-\$105,000</b>	<b>44.4%</b>	<b>\$34,830</b>	<b>\$39,734</b>	<b>\$7,275-\$52,577</b>	<b>0%</b>

<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for locations with fewer than four data points.

### U.S. REGIONAL MAP







The percent of students accepting employment in the Northeast increased from 5.5% a year ago to 8.6%. Mid-Atlantic increased from 1.8% to 3.4%.



The median salary for full-time roles in Southern California increased almost 10% from the previous year to \$155,000.



The median salary in the United States increased from \$145,000 in 2022 to \$152,125 in 2023.

# CLASS OF 2023 FULL-TIME EMPLOYMENT & 2024 SUMMER INTERNSHIPS

## RECENT EMPLOYERS

The following companies have hired at least one UCLA Anderson student during the 2022–2023 school year, combining both full-time employment and summer internships.

<b>#</b> 11:11 Media	Banchile Citi Global Markets Bank of America Corporation Bay Cat Charters, LLC BayWa r.e. Renewable Energy Beach Point Capital Management Belden Inc. Bellwether Asset Management Beverly Hills Rejuvenation Center Biogen BKV Corporation Boras Corp. Boston Consulting Group	Cypress Creek Renewables	ExxonMobil EY-Consulting EY-Parthenon EY	Hudson Pacific Properties Hulu	Lincoln International Logitech Los Angeles Football Club
<b>A</b> AB Inbev Abacus Digital Accel-KKR Aceana Group Acore Capital, LP Actionist Consulting Group, LLC Activision / Blizzard Inc. ADIDAS AG Adobe Systems Inc. Advantage Partners Inc. Alexion Pharmaceuticals Alvarez & Marsal Amazon Studios Amazon, Inc. American Airlines, Inc. American Express Co Amgen Inc. Analysis Group Inc. Apollo Global Management, LLC Apple Inc April Housing Arm Aruba AT&T, Inc. Autodesk Inc. Auxo Solutions	<b>C</b> Calyx Candela Renewables Capital One Caro-Kann Capital LLC Cashi Cake inc. CBRE Group Celigo Inc. Cherlato CIM Group Inc. Cisco Systems, Inc Citi Clipboard Health Cochl Cognaize Cognizant Technology Solutions Comma Entertainment CommScope Inc. Corning Optical Communications LLC Credit Suisse CSCAD	<b>D</b> Danaher Corporation DaVita Inc. Deephaven Data Labs Deloitte Delta Air Lines Devoted Health Dick's Sporting Goods DimenCo Dolby Laboratories, Inc. Dr. Snip Dr. Squatch Druxia	<b>F</b> Faherty Brand Falabella FarmWise Labs Fastly Ferreter Inc. FFL Partners FlixBus Fosun Health Capital Fox Entertainment	<b>I</b> IBM Illumina Inc. Integral Intermountain Healthcare Intuit Inc. Intuitive Surgical Inc. Invesco Itau Unibanco s.a.	<b>M</b> McKinsey & Company Medicus Economics Mercer LLC Merck & Co. Meta (formerly Facebook) MGM Transformer Company Microsoft Corp. Moelis & Company Moloco Momentum X Morgan Stanley Morpheus Ventures
<b>B</b> Back Bay Brands LLC & Vandel Brands LLC Bain & Company, Inc.		<b>E</b> E. & J. Gallo Winery Eastdil Secured Edwards Lifesciences El-Fi Homes Electronic Arts Elevance Health Eli Lilly & Company Emerald Development Partners Employer Direct Healthcare Endless Health Environmental Defense Fund (EDF) Episource LLC Epson America, Inc. Equatic Evergreen Services Group EVgo Exa Innovation Studio, Inc. Experian Health	<b>G</b> Gates Ventures Genentech Inc. General Mills General Motors Company Gilead Sciences Inc. Global Music Rights Global Payments Globalcare Network Goldman Sachs & Co. Google Inc. Greystar Grid110 Guggenheim Partners	<b>J</b> Jefferies, LLC Jetzy Johnson & Johnson Company	<b>N</b> NBCU Peacock NBCUniversal LLC Nextwave X Partners Niantic, Inc. Nike, Inc. Nomura Research Institute Nomura Securities Northrop Grumman Corporation nSpire AI Nutanix
			<b>H</b> Hamilton Ventures Hawkins Way Capital, LLC Hi-Rez Studios Houlihan Lokey HP, Inc.	<b>K</b> KAUST Investment Management Company Kearney Klleon Kopa Market Kopari Beauty krishify	<b>O</b> OPAL AI OpenX Technologies Inc Optum Otter (City Storage Systems)
				<b>L</b> L.E.K. Consulting LLC LA2028 Lavaage Inc Leap of Faith Partners Leste Group LG Electronics Liberty Mutual Insurance Liminal Insights	

**P**

Pacífico Energy  
 Palm Tree, LLC  
 Panamerican Seed  
 Paramount  
 PepsiCo Inc.  
 Perella Weinberg Partners  
 Piper Sandler  
 Plug and Play Tech Center  
 Pluto.TV  
 Preflex Real Estate  
 Procter & Gamble  
 ProLogis  
 PwC

**R**

R4 Capital LLC  
 Rakuten Group, Inc.  
 RBC Capital Markets  
 Re:Build Manufacturing  
 Related California  
 RightsTrade LLC  
 Riot Games  
 Riverstone  
 Rivian Automotive LLC  
 Riviera Partners  
 Rockstar Games  
 Roku  
 Roland Berger Strategy  
 Consultants  
 Rothschild & Co.

**S**

Safran  
 Salesforce.com, Inc.  
 Samsung Life Insurance  
 Sensient Technologies  
 Servicenow  
 Sheppard Mullin Richter &  
 Hampton LLP

Sony Interactive Entertainment  
 PlayStation  
 Southern California Edison  
 Spicewell  
 Starbucks Corp.  
 StarNews Mobile  
 Stell Engineering  
 Summit Nanotech  
 Sun Capital Partners  
 Super.com  
 SVB Leerink  
 Sybill, Inc

**T**

Taelor  
 Tamarak Investments  
 Tata Consultancy Services  
 The Boeing Company  
 The Clorox Company  
 The Pinyon Group  
 The Raine Group  
 The SpringHill Company  
 The Walt Disney Company  
 The Wonderful Company  
 Think Academy  
 Tik Tok  
 TILTA TECHNOLOGY  
 Touchdown Ventures  
 Tracksmith  
 TRAINOCATE Holdings .ltd  
 Trammell Crow Company  
 TruAmerica Multifamily, LLC  
 Truist Securities  
 Tubi TV  
 TuLearning.ai

**U**

Uber Technologies, Inc.  
 Ultimate Fighting Championship  
 (UFC)

United Way of California  
 Unity Technologies  
 Unlimit Ventures, LLC

**V**

Virtus Partners  
 Visa Inc.  
 Visage Energy  
 Vishtara Inc.  
 Visionet Systems  
 VMware Inc.  
 Voltus  
 Vosyn Inc.  
 Vriens & Partners Pte Ltd

**W**

Walmart, Inc.  
 Walt Disney Parks and Resorts  
 Warner Bros Discovery  
 Warner Music Group  
 Watertower Ventures  
 West Monroe Partners  
 Westcove Partners, LLC  
 Wine Not  
 Workiva

**X**

XYZ Films

**Y**

Yandex

**Z**

Zoox  
 ZS Associates  
 ZT Corporate

**TOP HIRING FIRMS**

The following organizations hired four or more full-time MBA students during the 2022-2023 school year, combining both full-time employment and summer internships.

**20+ Students**

Amazon Inc.  
 McKinsey & Company

**10-19 Students**

Adobe Systems Inc.  
 Bain & Company  
 Bank of America  
 Deloitte  
 EY-Parthenon  
 L.E.K. Consulting  
 Mattel Inc.  
 PwC

**4-9 Students**

Amgen Inc.  
 Boston Consulting  
 Group (BCG)  
 Cisco Systems  
 Credit Suisse  
 Epson America  
 Genentech  
 Google Inc.  
 Intuit Inc.  
 Kearney  
 Microsoft Corp.  
 Morgan Stanley

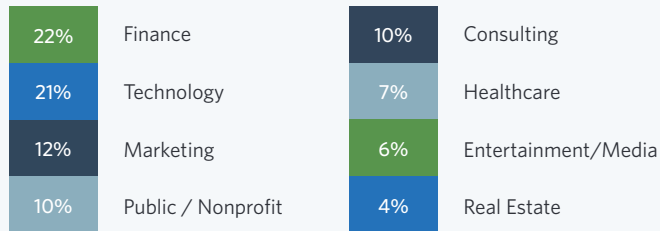
Nike, Inc.  
 Paramount  
 Sony Interactive  
 Entertainment  
 (Playstation)  
 Warner Bros. Discovery



### DEMOGRAPHIC PROFILE

Total Applicant Pool	2,473
Number of Entering Class	322
Average Years of Work Experience	5.7
Women	36%
U.S. Minorities	30%
International Citizens	46%
Countries Represented	43

### TOP PRE-MBA EXPERIENCE BY INDUSTRY



### EMPLOYMENT PROFILE

	Permanent U.S. Work Authorization	Non-Permanent U.S. Work Authorization	Number of Students	Percent of Students
Total Students	181	142	323	100%
Students Reporting Employment Information				
Seeking Employment	166	136	302	93.5%
Not Seeking Employment	15	6	21	6.5%
Company Sponsored	1	1	2	0.6%
Starting Own Company	7	0	7	2.2%
Other Reasons	7	5	12	3.7%

### COMPENSATION SUMMARY

	Reporting Salary Data <sup>1</sup>	Mean	Median	Range
Monthly Base Salary	89%	\$9,491	\$8,826	\$500-\$22,533
Permanent U.S. Work Authorization	94.3%	\$10,316	\$9,533	\$1,000-\$22,533
Non-Permanent U.S. Work Authorization	82.4%	\$8,377	\$8,000	\$500-\$15,830

### SOURCE OF EMPLOYMENT

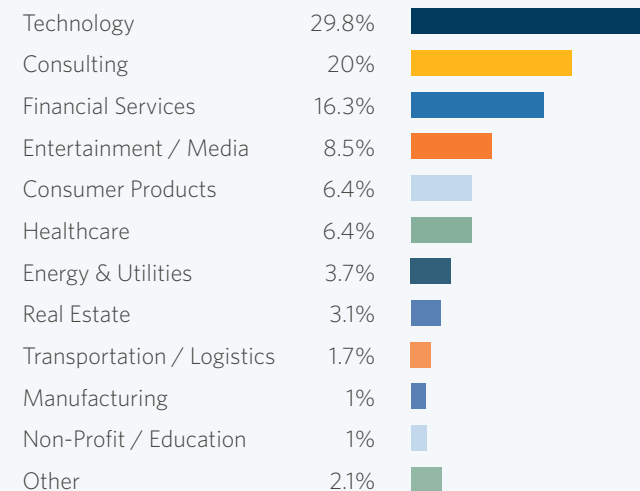
	Percent of Students <sup>1</sup>
UCLA Anderson-Facilitated Resources	71.5%
Anderson-Facilitated Recruiting Program	29.2%
myCareer Job Postings	18.3%
UCLA Anderson Resources - Clubs (Career Night, DOJs/treks, etc.)	5.8%
National MBA Career Conferences (Consortium, Forte, ROMBA, NBMBA, Prospanica, etc.)	5.4%
UCLA Anderson Classmates	4.1%
UCLA Anderson Alumni(ae)	3.4%
Other Parker CMC Resources (advisors, events, resume database, spring career fair, etc.)	2.7%
Other UCLA Anderson Resources/Contacts	2.7%
Non-UCLA Anderson-Facilitated Resources	28.5%
Company Website	5.1%
Family/Friend/Personal/Undergraduate Network (Non-UCLA Anderson-related)	5.1%
LinkedIn Job Postings	4.7%
Other Website/Online Resources (CareerBuilder, Indeed, ZipRecruiter, etc.)	4.7%
Direct Company Contact (not facilitated by UCLA Anderson)	4.1%
Other Resources/Contacts (non-UCLA Anderson-related)	3.1%
Pre-MBA Employer Network	1.4%
Undergraduate Alumni Network	0.3%

<sup>1</sup> Percentages were calculated from the number of students seeking summer internships.

99% of students seeking summer internships received and accepted an offer of employment.

MONTHLY SALARY <sup>2</sup>	Percent of Hires <sup>1</sup>	Reporting Salary	Mean	Median	Range
Consulting	20%	94.9%	\$13,091	\$14,583	\$2,500-\$16,000
Consumer Products	6.4%	89.5%	\$7,313	\$7,800	\$1,000-\$10,000
Apparel / Textiles	1%	100%	-	-	-
Automotive	0.3%	100%	-	-	-
Beverages / Food / Household	3.1%	88.9%	\$6,918	\$8,407	\$1,000-\$10,000
Other (Electronics)	2%	83.3%	\$7,144	\$7,500	\$5,720-\$7,500
Energy, Utilities, & Alt. Energy	3.7%	72.7%	\$6,060	\$6,067	\$3,850-\$8,925
Entertainment / Media	8.5%	88%	\$6,593	\$6,587	\$2,253-\$10,400
Advertising / Marketing Services	0.3%	0%	-	-	-
Digital Media	0.7%	100%	-	-	-
Gaming	1.4%	75%	-	-	-
General (Broadcast, Film, Music, TV)	5.1%	93.3%	\$6,274	\$5,947	\$2,773-\$8,667
Management & Services	0.3%	100%	-	-	-
Sports Management	0.7%	100%	-	-	-
Financial Services	16.3%	95.8%	\$10,471	\$14,490	\$500-\$17,333
Commercial Banking	0.3%	100%	-	-	-
General (Diversified Services & Insurance)	1.4%	100%	\$10,741	\$13,125	\$2,130-\$14,583
Investment Banking	7.8%	100%	\$13,436	\$14,583	\$4,800-\$14,583
Investment Management	2.7%	87.5%	\$10,335	\$8,333	\$3,200-\$17,333
Private Equity / Venture Capital	4.1%	91.7%	\$5,167	\$5,417	\$500-\$9,230
Healthcare	6.4%	84.2%	\$7,058	\$6,933	\$3,200-\$10,417
Biotechnology / Devices	4.4%	92.3%	\$7,594	\$7,467	\$4,853-\$9,533
General / Providers and Services	1.7%	80%	\$5,451	\$4,093	\$3,200-\$10,417
Tech / Other	0.3%	0%	-	-	-
Manufacturing	1%	100%	-	-	-
Non-Profit & Education	1%	100%	-	-	-
Real Estate	3.1%	88.9%	\$7,787	\$8,233	\$3,200-\$10,000
Commercial	1.4%	100%	\$8,838	\$9,208	\$6,933-\$10,000
General	1.7%	80%	\$6,737	\$7,367	\$3,200-\$9,013
Retail	0.7%	100%	-	-	-
Technology	29.8%	83%	\$9,199	\$9,360	\$1,000-\$22,533
Equipment / Hardware / Networking	3.1%	100%	\$7,256	\$8,000	\$1,733-\$8,667
General	8.8%	88.5%	\$10,742	\$10,115	\$7,600-\$16,577
Internet Services / E-Commerce	6.8%	90%	\$8,830	\$9,014	\$4,596-\$13,100
Software	9.2%	66.7%	\$9,577	\$9,360	\$2,267-\$22,533
Other	2%	83.3%	\$5,567	\$3,000	\$1,000-\$14,733
Transportation & Logistics Services	1.7%	100%	\$6,840	\$6,587	\$2,667-\$9,603
Other	1.4%	50%	-	-	-

INDUSTRY SUMMARY



The percentage of students accepting summer internships in Energy & CleanTech more than doubled from last year.



The salary for summer internships in financial services increased by more than 10%.

<sup>1</sup> Percentages were calculated from the number of students seeking summer internships.

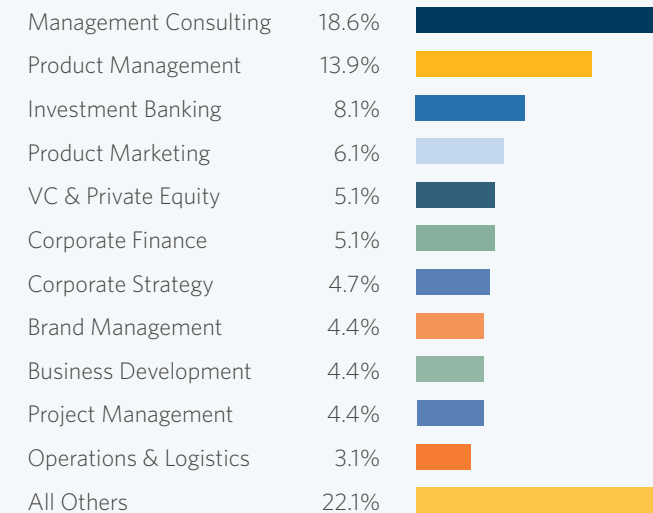
<sup>2</sup> Compensation data is self-reported. Salary data is not provided for industries with fewer than four data points.

# CLASS OF 2024 SUMMER INTERNSHIPS

## FUNCTION DETAILS

MONTHLY SALARY <sup>2</sup>	Percent of Hires <sup>1</sup>	Reporting Salary	Mean	Median	Range
<b>Consulting</b>	22%	92.3%	\$12,572	\$14,582	\$1,100-\$16,000
<i>Internal</i>	3.4%	70%	\$7,110	\$8,667	\$1,100-\$10,858
<i>Management</i>	18.6%	96.4%	\$13,293	\$14,583	\$2,500-\$16,000
<b>Data &amp; Business Analytics</b>	1.7%	60%	-	-	-
<b>Finance / Accounting</b>	23.1%	95.5%	\$9,890	\$9,447	\$500-\$17,333
<i>Accounting / Auditing</i>	1%	100%	-	-	-
<i>Corporation Finance</i>	5.1%	92.9%	\$7,389	\$7,800	\$2,130-\$13,000
<i>Investment Banking</i>	8.1%	100%	\$13,926	\$14,583	\$6,667-\$15,417
<i>Investment Management</i>	2.4%	85.7%	\$11,531	\$12,058	\$5,200-\$17,333
<i>Real Estate Finance</i>	1.4%	100%	\$8,221	\$9,042	\$4,800-\$10,000
<i>Private Equity / Venture Capital</i>	5.1%	93.3%	\$5,627	\$5,773	\$500-\$9,650
<b>General Management</b>	7.1%	81%	\$7,770	\$8,667	\$1,000-\$11,667
<i>Executive</i>	0.7%	50%	-	-	-
<i>Project Management</i>	4.4%	76.9%	\$7,444	\$8,313	\$1,000-\$10,115
<i>Rotation Program</i>	2%	100%	\$9,075	\$9,135	\$6,400-\$11,667
<b>Human Resources</b>	0.3%	100%	-	-	-
<b>Marketing / Sales</b>	28.1%	80.5%	\$8,505	\$8,667	\$500-\$16,577
<i>Brand Management</i>	4.4%	92.3%	\$7,114	\$7,750	\$1,733-\$10,000
<i>Consulting</i>	0.3%	100%	-	-	-
<i>Market Research</i>	1.4%	100%	\$8,073	\$7,280	\$3,000-\$14,733
<i>Product Management</i>	13.9%	73.2%	\$8,670	\$9,100	\$500-\$13,100
<i>Product Marketing</i>	6.1%	77.8%	\$8,276	\$8,913	\$4,500-\$10,400
<i>Sales / Account Management</i>	1.4%	100%	\$12,063	\$11,938	\$7,800-\$16,577
<i>Other</i>	0.7%	100%	-	-	-
<b>Operations / Logistics</b>	3.1%	88.9%	\$8,905	\$8,733	\$6,933-\$10,115
<b>Other</b>	14.6%	95.3%	\$7,025	\$6,933	\$2,253-\$22,533
<i>Business / Corporate Development</i>	4.4%	100%	\$6,333	\$6,200	\$2,267-\$10,417
<i>Corporate Strategy / Strategic Planning</i>	4.7%	92.9%	\$6,087	\$6,000	\$2,253-\$13,867
<i>Customer Success / Client Solutions</i>	0.3%	100%	-	-	-
<i>Real Estate Development</i>	1.7%	80%	\$6,217	\$6,500	\$3,200-\$8,667
<i>Other</i>	3.4%	100%	\$7,916	\$7,467	\$5,200-\$14,733

## FUNCTION SUMMARY



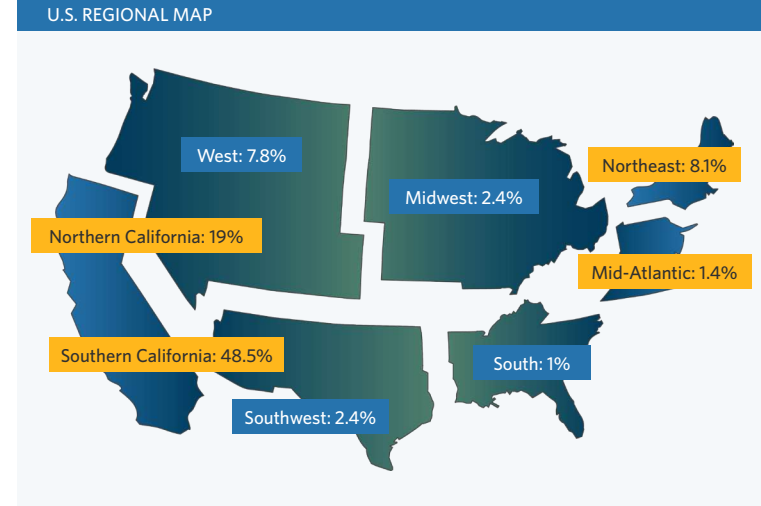
Students accepting summer internship offers in finance & accounting increased from 19% in the previous year to 23% with corporate finance and investment banking increasing.

<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.

<sup>2</sup> Compensation data is self-reported. Salary data is not provided for functions with fewer than four data points.

# LOCATION DETAILS

U.S. REGIONS	MONTHLY SALARY <sup>2</sup>				
	Percent of Hires <sup>1</sup>	Reporting Salary	Mean	Median	Range
California	67.5%	86.3%	\$9,513	\$8,667	\$500-\$22,533
Northern	19%	87.5%	\$10,160	\$9,360	\$1,000-\$16,577
Southern	48.5%	85.9%	\$9,255	\$8,333	\$500-\$22,533
West (excluding California)	7.8%	95.7%	\$9,847	\$10,115	\$2,253-\$14,733
Northeast	8.1%	100%	\$11,284	\$12,383	\$2,600-\$17,333
Midwest	2.4%	85.7%	\$8,629	\$8,407	\$3,333-\$15,750
Southwest	2.4%	100%	\$10,904	\$9,146	\$7,800-\$15,830
Mid-Atlantic	1.4%	100%	\$8,570	\$8,091	\$2,500-\$15,600
South	1%	100%	-	-	-
<b>U.S. TOTAL</b>	<b>90.5%</b>	<b>89.1%</b>	<b>\$9,707</b>	<b>\$8,894</b>	<b>\$500-\$22,533</b>
GLOBAL					
Canada	0.3%	100%	-	-	-
Asia	5.4%	78.6%	\$6,893	\$7,131	\$500-\$14,397
Latin America	2.4%	85.7%	\$8,354	\$8,143	\$5,417-\$13,000
Middle East and North Africa	0.7%	100%	-	-	-
Europe	0.7%	100%	-	-	-
<b>GLOBAL TOTAL</b>	<b>9.5%</b>	<b>84.6%</b>	<b>\$7,263</b>	<b>\$7,261</b>	<b>\$500-\$14,397</b>



<sup>1</sup> Percentages were calculated from the number of students who accepted employment within three months after graduation.  
<sup>2</sup> Compensation data is self-reported. Salary data is not provided for locations with fewer than four data points.

The percentage of students accepting international internships increased from 3.6% in the previous year to 9.5% with median salary for international internships increasing more than \$2,000.





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