

Canada's Best Career Outcomes

Class of 2023

\$101,385

AVERAGE BASE SALARY

+\$13,386 avg. signing bonus

+\$27,081 avg. other compensation

= great career outcomes

90%

Accepted an offer
before graduation

96%

Accepted an offer by
3 months post-graduation

Employers of our Graduates

 | Royal Bank

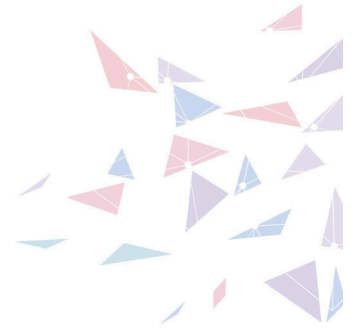
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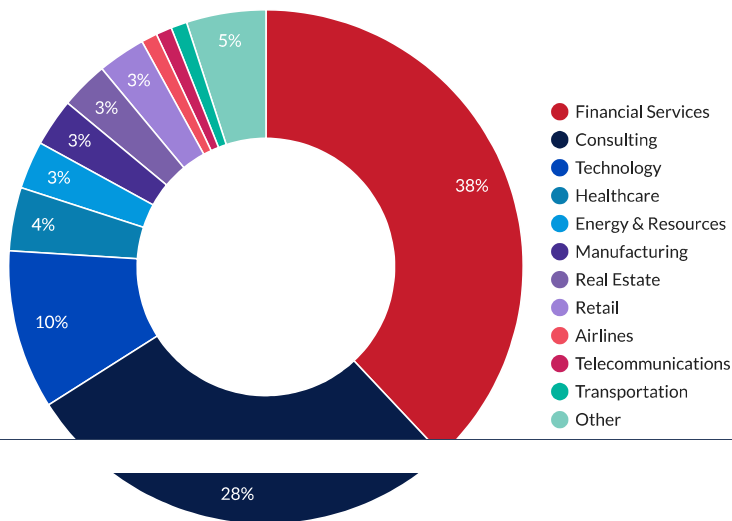
Ranked #1 in Canada

Best Career Services in Canada Best Alumni Network in Canada Best Value for Money in Canada



Employment Outcomes - Class of 2023

EMPLOYMENT OUTCOMES BY INDUSTRY



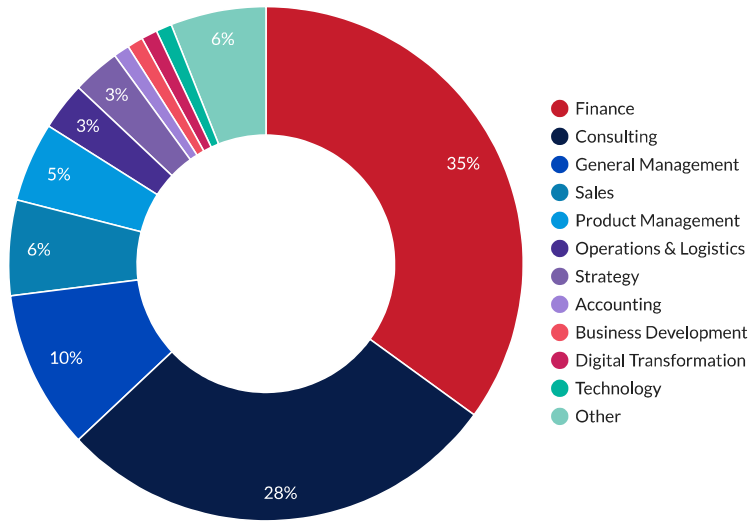
Industry	Avg. Base \$
Financial Services	\$103,390
Consulting	\$113,005
Technology	\$99,429

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EMPLOYMENT OUTCOMES BY FUNCTION



Function	Avg. Base \$
Finance	\$93,500
Consulting	\$100,000
General Management	\$98,140
Sales	\$93,000
Product Management	\$97,500
Other	\$75,000

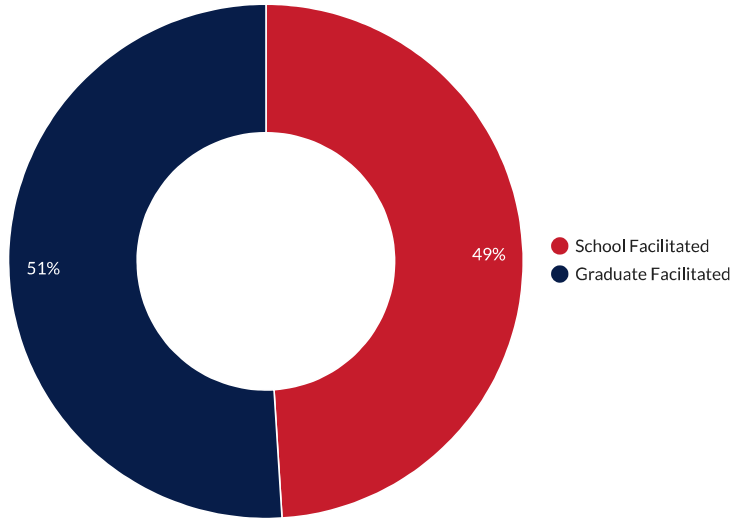
Note: In accordance with MBACSEA regulations, salaries are not published for functions with fewer than 3 data points

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Source of Job Offer



School Facilitated (49%)

Quest Posting	25%
Networking with Alumni and Corporate Partners	10%
Referral from Smith Alumni/Classmat	4%
Referral from Smith Staff or Faculty	3%
Case Competition	2%
Rehired from Smith-Facilitated Internship	2%
Other Assistance from Smith	3%

Graduate Facilitated (51%)

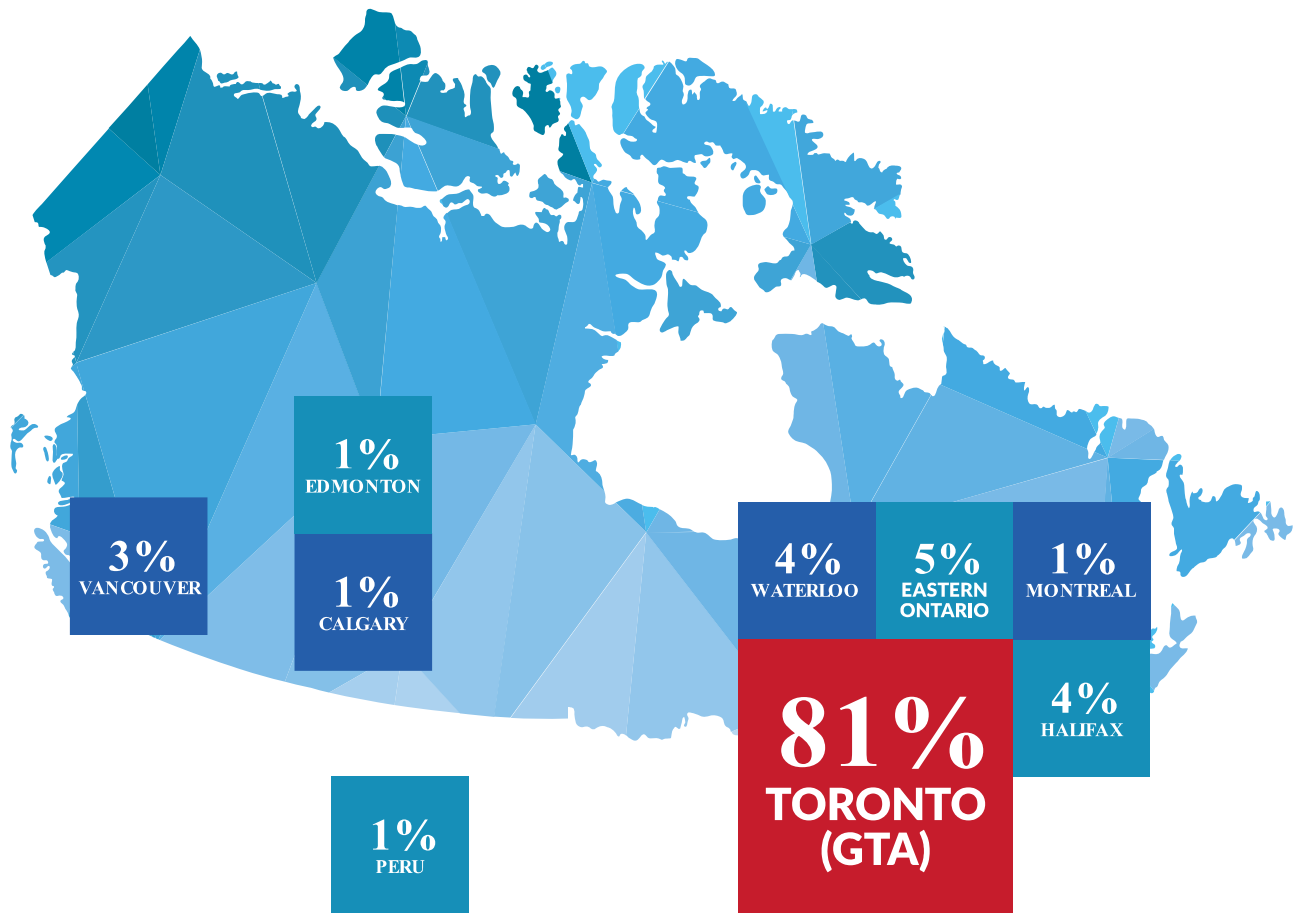
Personal Network	24%
Public Job Board	10%
Executive Search/Headhunter	6%
Returned to Employer/Internal Promotion	6%
Rehired From Other Internship	2%

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Placement by Geography



Corporate Engagement

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*Number of firms engaging in networking or other career centre events

**Function, Industry, or City

Employer Testimonials



"Smith students are prepared in all aspects for career success, validating the well-rounded curriculum of the program. The consulting club leaders support the students with extracurriculars that make the students stand out in a competitive job market. It's exciting to partner with Queen's which has similar values when it comes to creating a diverse and inclusive culture. Our partnership with Smith's MBA program allows us to connect with a diverse candidate pool who is prepared to succeed in the consulting world."

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“Finding great talent is hard work and partnering with Smith School of Business to achieve this makes it easier! It is a pleasure to work with a responsive Career Centre that knows exactly what we seek and to hire talented graduate students with ease and support. We appreciate and value the opportunities to connect with Smith’s impressive MBA cohorts and look forward to recruiting this talent year after year.”

Christine Keleshian
Senior Manager, Talent Acquisition, TD Bank Group



“When RBC is looking for high caliber MBA students, we know we will meet them at Smith School of Business. It’s always a pleasure to connect with your students and they have been a great match for our Leadership Development Program and our Wealth Management Generalist Program. Can’t wait to meet the your next class!”

Tenzin Zongdho
Senior Manager, Early Talent Acquisition, Royal Bank of Canada



“For years, Deloitte Canada has partnered with Smith’s Career Advancement Centre. Always supportive, reliable, and proactive, they understand our needs as an employer and create opportunities to engage with the MBA class. Smith continues to be a dependable source of talented students, ready to enter the workforce. We know that diverse perspectives and life experiences make us better — we want you to feel like you belong here. I look forward to collaborating with Smith and welcoming the MBA graduates!”

Nicole Salavati
Manager, Early Talent Acquisition, Consulting, Deloitte Canada

Corporate Partners

These companies have posted or engaged with Smith MBA in the past 3 years.

Accounting, Consulting

Consumer Goods

Energy & Resources

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Government

Healthcare

Hospitality & Tourism

Manufacturing

Marketing Services

Media & Entertainment

Non-Profit

Real Estate

Retail

Technology

Telecommunications

Transportation & Airlines

Other

MBA Report (PDF 1 MB)

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Connect with Smith

The Smith School of Business Kingston campus is situated on traditional Anishinaabe and Haudenosaunee Territory.
SmithToronto is situated on the traditional territory of the Huron-Wendat and Petun First Nations, the Seneca, and the Mississaugas of the Credit River.

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