

Full-Time MBA



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Statistics

Members of the Kelley MBA Class of 2023 found positions in every industry—with higher average and median salaries across the board. The data below provides more information about compensation for our most recent graduating class. For details, including historical trends, see our Full-Time MBA Employment Statistics <../../../../recruiters-companies/graduate/employment-statistics/mba-full-time/index.html> and Full-Time MBA Internship Statistics <../../../../recruiters-companies/graduate/employment-statistics/mba-internships/index.html> .

\$140,486

mean base salary

\$37,646

mean signing bonus

Compensation by Function: Full-Time Hires

Function	Percentage accepting new jobs	Base salary (median)	Base salary (range)
Consulting	33.6%	\$175,000	\$105,000–\$192,000
Finance	21.8%	\$140,000	\$53,500–\$215,000
General Management	5.9%	\$130,000	\$108,000–\$158,666
Information Technology	0.8%	Insufficient data	Insufficient data

Function	Percentage accepting new jobs	Base salary (median)	Base salary (range)
Marketing/Sales	29.4%	\$126,000	\$90,000–\$171,000
Operations/Logistics	5%	\$142,800	\$125,000–\$169,100
Other	3.4%	\$169,100	\$61,250–\$175,000
Total reporting	100%	\$138,750	\$53,500–\$215,000

Compensation by Industry: Full-Time Hires

Industry	Percentage accepting new jobs	Base salary (median)	Base salary (range)
Consulting	27.3%	\$175,000	\$105,000–\$192,000
Consumer Packaged Goods	14.1%	\$125,000	\$90,000–\$145,002
Energy	0.8%	Insufficient data	Insufficient data
Financial Services	14.1%	\$140,000	\$53,500–\$175,000
Government	0.8%	Insufficient data	Insufficient data
Healthcare (including products and services)	6.2%	\$130,000	\$130,000–\$145,000
Manufacturing	7%	\$110,000	\$90,000–\$130,000

Industry	Percentage accepting new jobs	Base salary (median)	Base salary (range)
Media/Entertainment	0.8%	Insufficient data	Insufficient data
Nonprofit	0.8%	Insufficient data	Insufficient data
Retail	2.3%	\$142,800	\$142,800–\$143,800
Technology	21.1%	\$142,800	\$90,000–\$171,000
Other	4.7%	\$120,000	\$108,000–\$215,000
Total reporting	100%	\$137,500	\$53,500–\$215,000

Compensation by Geographic Region: Full-Time Hires

Geographic region	Percentage accepting new jobs	Base salary (median)	Base salary (range)
International	1.7%	Insufficient data	Insufficient data
Mid-Atlantic	2.6%	\$115,000	\$111,000–\$175,000
Midwest	42.1%	\$128,000	\$61,250–\$215,000
Northeast	12.3%	\$142,500	\$90,000–\$175,000
South	7%	\$125,000	\$90,000–\$175,000
Southwest	13.2%	\$171,000	\$53,500–\$192,000

Geographic region	Percentage accepting new jobs	Base salary (median)	Base salary (range)
West	21.1%	\$142,800	\$87,780– \$175,000
Total reporting	100%	\$137,000	\$53,500– \$215,000



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