

Barcelona  
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New York  
São Paulo

**MBA**

**Employment Report 2023**





# Contents

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4	Welcome to the IESE Career Development Center
6	MBA Class Profile 2023
8	Employment Report: MBA 2023
10	Making Sure Women, Companies and Society Win
12	Landing Opportunities Across Sectors
16	MBA Internships
18	Salary Details
20	Companies Recruiting IESE Talent
22	Why IESE Business School?

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# Welcome to the IESE Career Development Center



**“In the Career Development Center, we partner up with companies to create a collaborative hiring process and we guide students to drive their career forward.”**

**Patrik Wallén**  
Director  
Career Development Center  
IESE

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In 2023, a number of key trends affected the global job market and the MBA recruiting scenario. The global economy continued to experience a slowdown, although this took place mainly in advanced countries. Nevertheless, IESE graduates continued to secure jobs, with 94% of them finding employment within three months of graduation. A drop in tech and general industry recruiting was compensated by a significant increase in consultancy recruiting. The number of IESE graduates hired by consultancy firms rose from one-third of the class to almost one-half, with the top recruiters being strategy consulting firms.

The hiring landscape was also marked by a dip in the number of graduates moving to a new geographic location for employment, with fewer MBA alumni going to Europe. At the same time, there was an upswing in graduates heading to the Middle East, particularly Dubai, for career opportunities.

Amid these shifts, IESE's Career Development Center has remained a critical source of support for MBA students as they prepare to enter the job market. IESE's reputation as a leading global business school and our vibrant alumni network both contribute to the school's high placement rate. This year, the MBA program moved from 10<sup>th</sup> to 3<sup>rd</sup> place in the *Financial Times'* annual ranking. The survey also highlighted the strength of IESE's Career Services, which placed 5<sup>th</sup> in the world, and the effectiveness of the alumni network, which took the 8<sup>th</sup> spot.

At IESE, we take a highly personalized approach to developing people who can make a positive impact on the business world, while helping them reach their career goals. Our Career Development Center team is ready to help them navigate the labor market throughout their entire careers.

## A Source of Strategic Support

IESE's Career Development Center team, based all over the world, provides MBA graduates with relevant knowledge about industries and regions, as well as highly personalized support.

### PERSONALIZED SUPPORT

IESE's Career Development Center will help you to refine your job-search skills through preparation including workshops, seminars, coaching, CV & interview preparation and individual sectorial and geographic consultation.

### JOB POSTINGS

Our online job board provides direct access to over 1,100 job opportunities posted by recruiters each year.

### CAREER FAIRS & EVENTS

Our bi-annual Career Forum is one of Europe's leading recruiting events with one edition in October and one in February. IESE also holds regional Career Fairs such as the LATAM MBA Career Fair and the Asia Career Fair, as well as the Startup Career Fair.

### CAREER TREKS

Explore your international career options and get first-hand experience in specific industries and sectors.

### CLUBS & ACTIVITIES

A broad selection of clubs to join, matching your interests and needs.

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### Employer Engagement, Sectorial & Regional Advice

#### Consulting

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Edi Navas  
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#### Tech

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#### Consumer Goods & Retail

Irene van der Meer  
[ivandermeer@iese.edu](mailto:ivandermeer@iese.edu)

#### General Industry & Services

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#### Japan & South Korea

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#### Greater China

Luis Go  
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### General Career Counselling & Preparation

#### MBA & MIM

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[svegas@iese.edu](mailto:svegas@iese.edu)

Adam Smart  
[asmart@iese.edu](mailto:asmart@iese.edu)

#### Alumni & Executive MBAs

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[iborrell@iese.edu](mailto:iborrell@iese.edu)

Natalia Antip  
[nantip@iese.edu](mailto:nantip@iese.edu)

#### Director

Patrik Wallen  
[pwallen@iese.edu](mailto:pwallen@iese.edu)

Contact us @: [cdc@iese.edu](mailto:cdc@iese.edu)

For MBA  
Class of 2023,  
94% found  
a job within  
3 months of  
graduation



# MBA Class Profile 2023

**“I joined IESE’s MBA looking for leadership opportunities in a challenging industry, and with the CDC’s support, I secured a summer Global MBA internship at the FMCG multinational Ab InBev.**

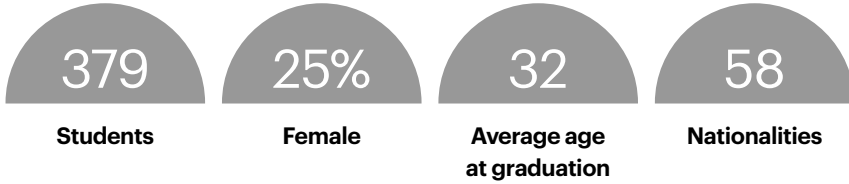
**IESE also helped me develop the knowledge, skills and network related to a topic that I am passionate about: ESG and sustainability. I put it in practice during the internship, and I am now embarking on an exciting full-time journey at Ab InBev.”**



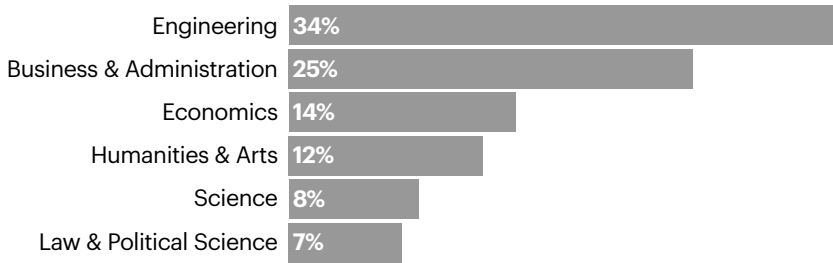
**Andrea Conde**

**Pre-MBA**  
In-House Counsel,  
MF BRANDS GROUP,  
Switzerland

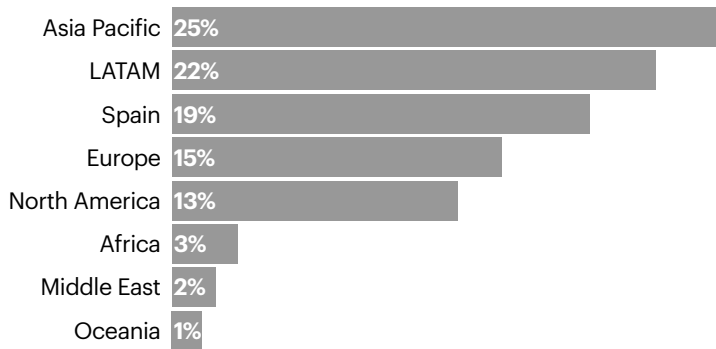
**Post-MBA**  
GMBA,  
AB InBev, Belgium



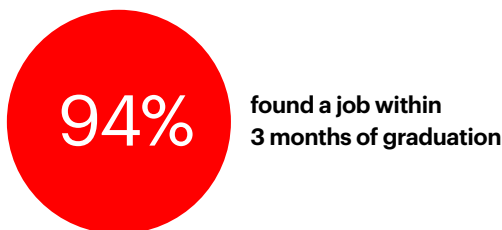
**Undergraduate and postgraduate education**



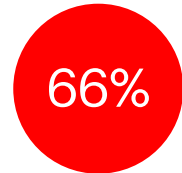
**Geographical origin**



**Employment rate**



**Source of opportunities**



**IESE Career Development Center & IESE Network**



**Own Network & Online Job Search**



**Sponsoring Company, Previous Employer & Family Business**



**Full-time offers converted from summer internships**

# Employment Report: MBA 2023

IESE gives MBA graduates a roadmap for leading their professional careers, while also understanding their true strengths and aspirations.

**“Although I had experience within startups and software prior to the MBA, becoming a founder introduced new and unfamiliar challenges – in part because of my geographical relocation. IESE plugged me into an invaluable founder and investor network, provided a supportive environment for startup iteration, and served as a launchpad in my entrepreneurial journey.”**



**Kofi Acquah**

**Pre-MBA**  
Lead Business Analyst, Emburse, USA

**Post-MBA**  
Founder in Residence, Antler, Germany

## Career transformation



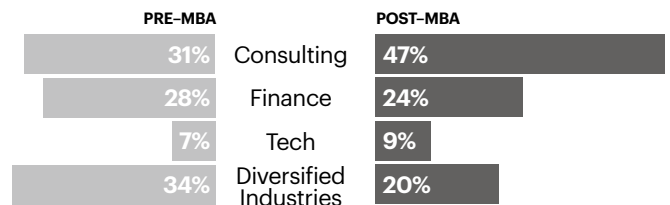
### Triple jump

Some students come to IESE to change their industry, function and geography – in the Career Development Center, we call this a “triple jump.”

Class of 2023 made the following career changes:

- **45% Geography**
- **63% Sector**
- **64% Function**

### Sector Change



## Entrepreneurship

IESE became the first European business school to teach entrepreneurship in its MBA program in 1974.



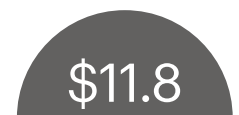
**of students**

start a business within 5 years of graduation



**jobs**

created by IESE entrepreneurs on 5 continents

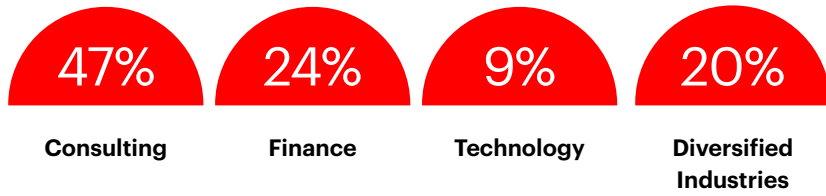


**billion**

in funds raised by IESE alumni entrepreneurs



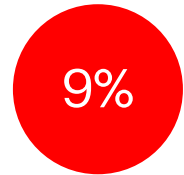
**Post-MBA employment sectors**



- Energy & Manufacturing
- Healthcare
- Consumer Goods & Retail
- Other

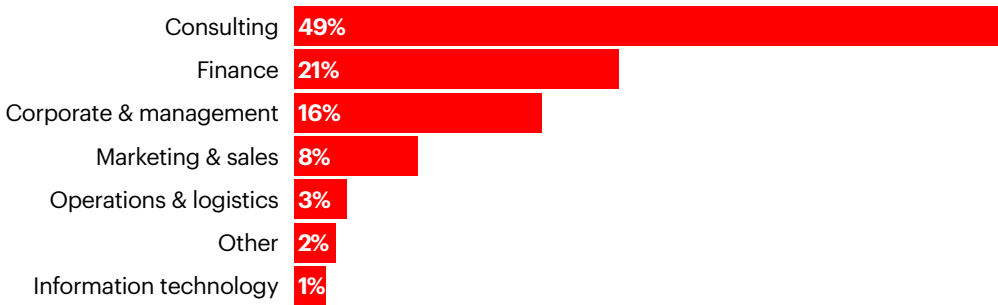
**Leadership program**

MBA leadership development programs (LDPs) are structured, fast-track and often rotational pathways designed to groom high-potential candidates for senior management roles within the organisation.



**Joined MBA leadership programs**

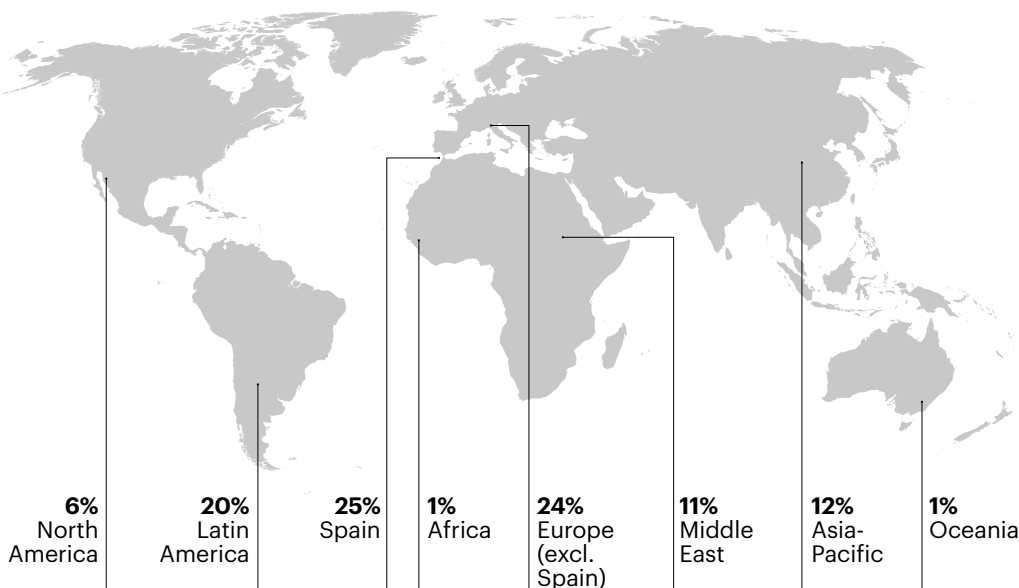
**Full-time employment by function**



**Top recruiters**

- AMAZON
- BAIN & COMPANY
- CITIGROUP CORPORATE AND INVESTMENT BANK
- ELI LILLY
- KEARNEY
- MASTERCARD ADVISORS
- MCKINSEY & COMPANY
- MONITOR DELOITTE
- ROLAND BERGER
- STRATEGY&
- THE BOSTON CONSULTING GROUP

**Full-time employment by region**

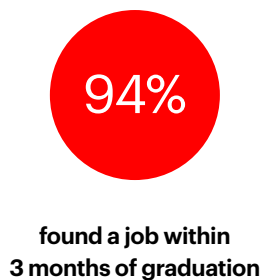


# Making Sure **Women**, Companies and Society Win

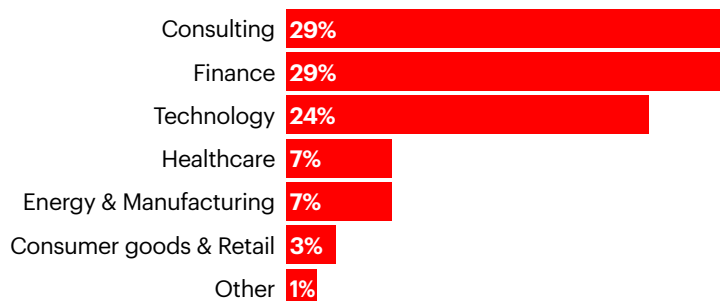
When women win, companies and society also win. That's why IESE places a priority on helping women increasingly break both the glass and concrete ceilings.

IESE is committed to providing female MBA students with the tools they need to succeed and continually progress throughout their careers as global business leaders. We provide the knowledge and resources, including financial aid, they need to reach their goals and thrive. For women seeking to start their own companies, IESE offers key benefits due to its intense focus on entrepreneurship. Following the program, the school organizes specialized programs, clubs, conferences and events that explore topics related to women and leadership. In addition, IESE faculty members carry out research aimed at deepening the understanding of gender issues in the workplace.

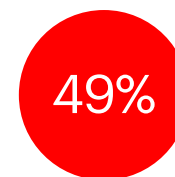
## Women's employment rate



## Women's post-MBA employment sectors



## Women's career transformation



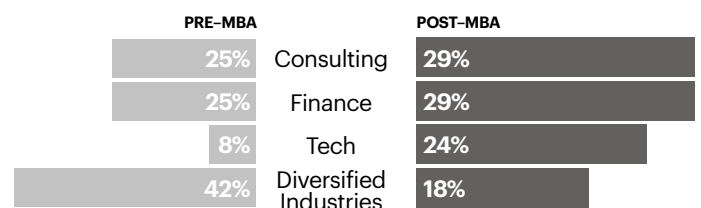
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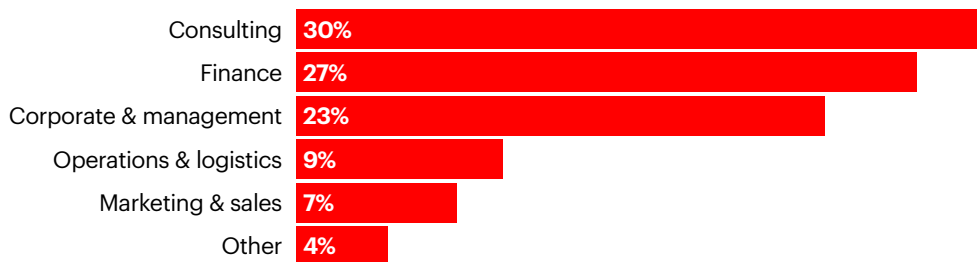
- **63% Geography**
- **77% Function**
- **82% Sector**

## Women's sector change



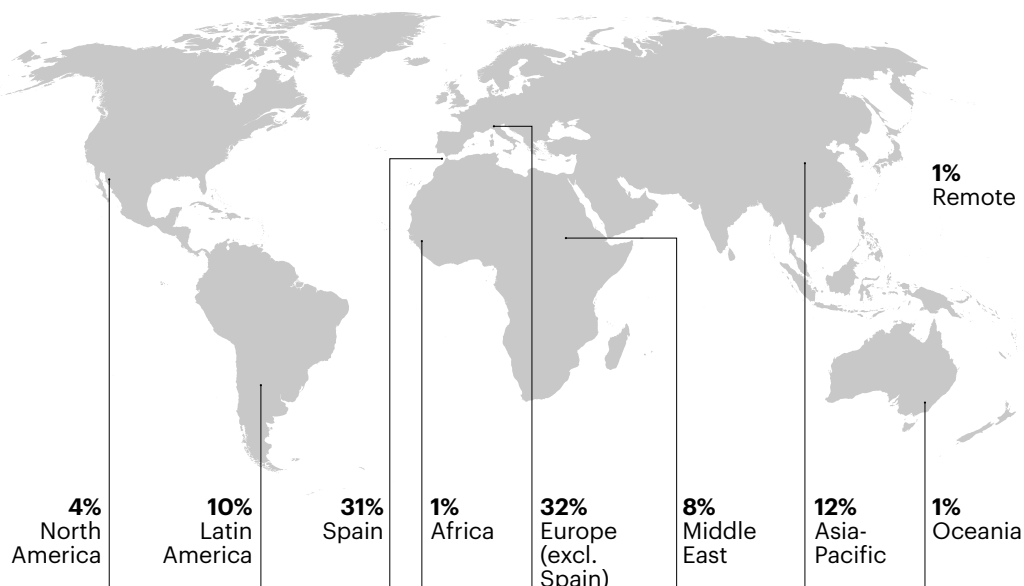


### Women's full-time employment by function



**Joined MBA leadership programs**

### Women's full-time employment by region



### Top recruiters

- AMAZON
- BAIN & COMPANY
- CITIGROUP CORPORATE AND INVESTMENT BANK
- JOHNSON & JOHNSON
- KEARNEY
- MCKINSEY & COMPANY
- MUNDI VENTURES
- ROLAND BERGER
- SAMSUNG GLOBAL STRATEGY GROUP
- STRATEGY&
- THE BOSTON CONSULTING GROUP
- ZS ASSOCIATES

# Landing Opportunities Across Sectors

IESE's team excels at helping MBA graduates secure top job opportunities in a broad range of industries, particularly consulting, finance and technology. The Diversified Industries Track covers nearly every industry in the world, and approx. 84% of the S&P 500 companies.

## Consulting

Strategy consulting firms, including industry leaders like McKinsey, Bain, BCG, Roland Berger, Strategy&, Kearney, and Monitor Deloitte, continue to be top choices for MBAs. These firms maintain strong demand for both interns and full-time hires, with many full-time positions being offered to former interns. In addition to these giants, specialized and in-house consulting firms such as DHL Consulting, Maersk Management Consulting, and Allianz also consistently offer opportunities to students. It's worth noting that other specialized firms, particularly those in emerging fields like ESG and digital, also provide exciting prospects for MBAs. However, these opportunities often require more proactive off-campus searches and networking efforts from students. The consulting industry is evolving, providing a variety of pathways for those pursuing careers in this dynamic field.

In the past year, recruitment in Spain and the Middle East has remained strong, while regions like LATAM, the US, and the UK have experienced a slowdown. This slowdown is evident in delayed start dates and office transfers within firms in these areas, indicating reduced project activity. Regional trends reflect the dynamic nature of the consulting industry, adapting to changing market conditions and client demands.

**“My journey at IESE Business School has been about more than just gaining knowledge; it has been a transformative experience that has guided my path into consulting. The Consulting Club has been an invaluable support system in this journey, fostering a network of brilliant minds and leading me to embrace the role of club president in my second year, as a means of giving back. I am very grateful to IESE for providing an environment that fosters such profound personal and professional growth.”**



**Nicolás Fernández Lavalle**

**Pre-MBA**  
Financial Services, Westpac  
Banking Corporation,  
Australia

**Post-MBA**  
Consultant,  
McKinsey & Company,  
Mexico

## Finance

IESE continues to be a target school for leading financial institutions when recruiting top talent for summer internships and full-time roles. More than 20% of the Class of 2023 opted to pursue a career in finance after their MBA, with many more seeking corporate finance roles across different sectors. IESE provides students with the necessary tools and resources to change careers in some sectors such as investment banking, wealth management, venture capital or corporate finance within corporations and to strengthen their technical skills for opportunities in the buy-side, where relevant previous experience is needed.

The United Kingdom has continued to be the hub for most offers in investment banking and finance, while Spain and Germany have been of strong interest for students going to fintech, private equity and venture capital. Finally, Latin America and the US continue to be attractive to students pursuing offers across different sectors in financial services.

**“As a former consultant focused on accounting standards, I knew pursuing my dream role in finance would be difficult. But doing so while switching industries and geographies was definitely a daunting task. Luckily, the CDC, the Finance Club and my own peers fully supported me during the job search process with technical lectures, networking opportunities and mock interviews. Their support was key in my transformation into becoming a prime candidate to thrive in the investment banking world. Thanks to them, I’ll be kickstarting my new career path at Bank of America in London.”**



**Brenda Gabriela Ampuero Alfaro**

**Pre-MBA**  
Accounting  
Compliance Manager,  
Belmond, Peru

**Post-MBA**  
Investment Banking  
Associate, Bank of  
America, UK

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## Technology

This year, the tech industry was shaped by two key influences. The first was Artificial Intelligence (AI), with the impact of AI being felt across the whole tech industry and in other sectors as well. AI will fundamentally change how we conduct business and achieve personal growth. The second key influence was the retrenchment undertaken across the tech industry, with attention focused on finding efficiencies and becoming leaner. To take advantage of this rapidly changing environment and to become the frontrunners in an evolving industry, technology companies continue to rely on IESE's innovative MBA program for recruiting their next creative thought leaders.

The top three functions post-MBA within the tech industry are corporate strategy, operations, and product management. IESE continues to educate the next generation of professionals, whether they be product managers, strategists, or business developers. This is achieved through vigorous academic material and direct hands-on experience. IESE strives to be the crossroads between technology, business and education, allowing its MBA candidates to leverage their technical skills while taking a holistic business approach.

MBA students remain flexible geographically, with students able to secure employment opportunities on every continent of the globe. From small startups to big tech, MBA students are finding their purpose with the technology companies they are passionate about.

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**“Coming from a marketing background, my goal post-MBA was to land a job at a global company that resonated with me. Uncertain of which area I would be most passionate about, IESE provided me with the resources to explore opportunities through classes, coffee chats with alumni and peers, and international internship roles. As a result, I was able to land my dream job at Samsung’s Global Strategy Group, and I moved to South Korea to start a new career as a consultant at a company that truly makes a global impact.”**



**Pauline Del Val**

**Pre-MBA**  
Senior Manager, Consumer Strategy, GCash (Mynt - Globe Fintech Innovations, Inc.), Philippines

**Post-MBA**  
Strategist, Samsung GSG (Global Strategy Group), South Korea

## Diversified Industries

The Diversified Industries (DI) Track prioritizes cutting-edge technologies across industries such as automotive, consumer goods, energy, healthcare, manufacturing and retail. Companies that are included in DI have an appetite for international transformative talent with strong leadership skills, entrepreneurial mindset, and the ability to adapt swiftly as the business landscape rapidly evolves. Companies within DI consider IESE a key partner for their corresponding talent needs, with a focus on structured MBA Leadership Development Programs as a fast-track into their leadership pipeline.

Main placements for healthcare and energy have been in Spain, and companies from the retail sector also hired notably for their Spanish headquarters. Students starting their post-MBA career in consumer goods did so primarily in Northern Europe. Across General Industries (Automotive, Manufacturing, Services, etc.) key destinations were Europe, East Asia and South Asia.

The current macro-environment has led to several ripple effects across sectors within DI. More students are joining the energy sector, with many candidates securing positions in the renewable energy space. We have also noticed students becoming more flexible with regards to sectors they are considering for their post-MBA career.

**“After accumulating a 7-year local work experience in the dynamic real estate industry within China, I made the pivotal decision to join the IESE MBA program. This journey allowed me to explore diverse career arenas and acquire a global perspective on business. Throughout the 19-month program, I had the privilege of engaging with classmates from 58 different nationalities. This experience illuminated the interconnectedness of our world and equipped me with the skills to navigate cultural disparities as a prospective global business leader. With the support from the CDC and alumni, I successfully transitioned from my previous role to the healthcare sector.”**



**Qi Zhang**

**Pre-MBA**  
Marketing Manager,  
Residential  
Shui On Land, China

**Post-MBA**  
Senior Manager (Leadership  
Development Program),  
Diabetes, China  
Eli Lilly and Company, China

# MBA

## Internships

Through internships and short-term projects with external companies, students gain invaluable hands-on experience of new functions, sectors and geographical regions. While expanding their global expertise, this required component of IESE's MBA can open the door to a full-time position for graduates after the program.

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### Type of Internship

### Examples of Projects

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#### Structured corporate internships

A structured project that usually serves as an evaluation component for a full-time recruitment platform. This is typical for Consulting, Investment Banking and MBA Leadership Programs.

The valuation of a telecom provider for the allocated industry team at an investment bank.

The creation of a capabilities assessment, by devising an organizational design framework, surveying employees and interviewing the leadership team, to propose an Agile Scrum architecture to focus on identified capability gaps.

The preparation of financial proposals, while coordinating with local teams and participating in negotiations with third parties.

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#### Short-term projects

A short-term consulting project for small or large companies requiring the support of MBA talent to help resolve a business problem.

Investigation of new market opportunities with retail and online partners in African and Caribbean countries and carrying out a defined strategic approach for each potential partner, scheduling an action plan for the fourth quarter.

The development of a multichannel action plan for four oncology drugs, which involved a digitally focused market and competitive situation analysis, as well as the identification of business opportunities aligned to brand or the disease area strategy.

A market sizing for an education segment and a designed marketing plan to target globally the segment for a newly launched product.

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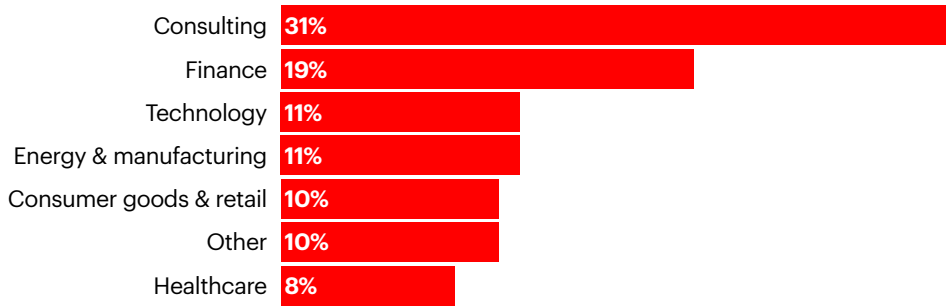
#### IESE Summer Entrepreneurship Experience

An IESE platform that allows students to pursue a startup idea together with a team of peers, gain exposure to investors, and receive mentoring from other entrepreneurs.

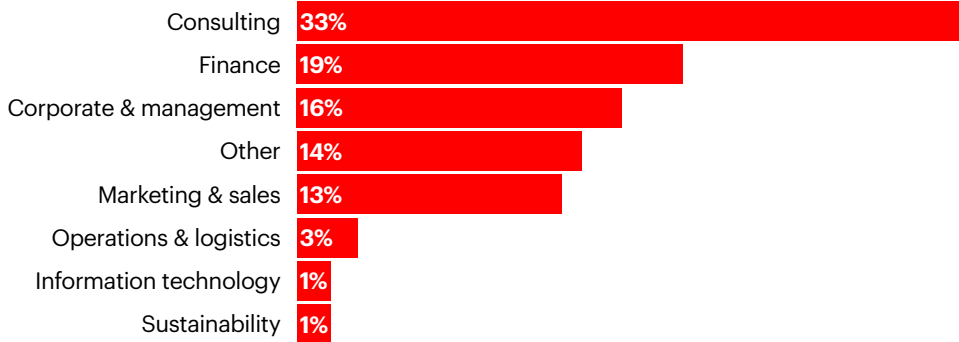
Via the application of thorough customer discovery techniques and creative business models, a market evaluation for a compact household appliance with the potential for massive environmental benefits in Europe and abroad.



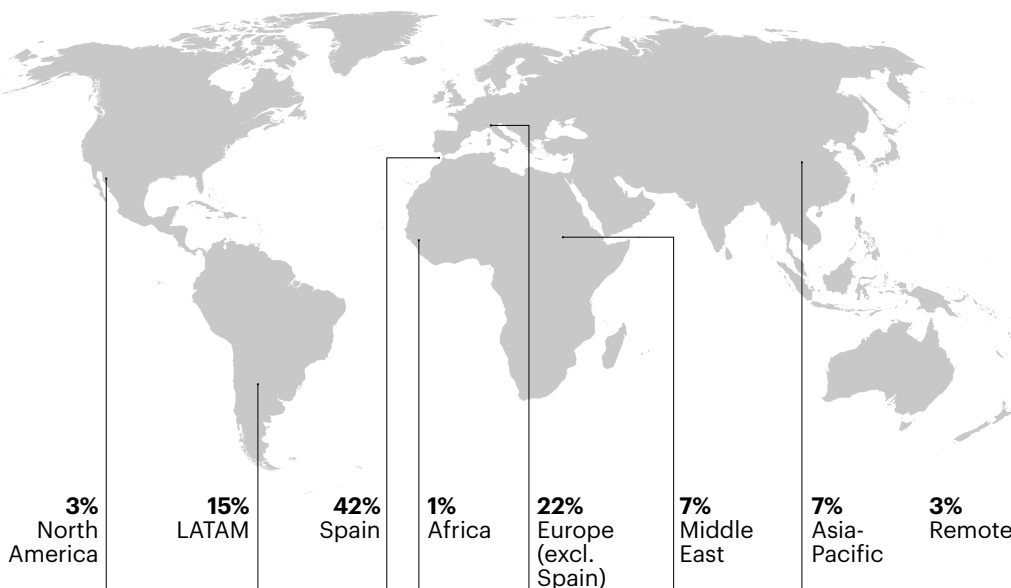
**Internship offers by sector,  
Class of 2024**



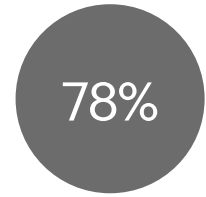
**Internship offers by function,  
Class of 2024**



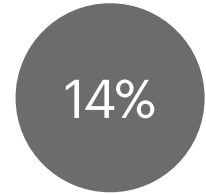
**Internship offers by region,  
Class of 2024**



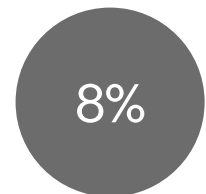
**Source of opportunities**



**IESE Career Development Center & IESE Network**



**Own Network & Online Job Search**



**Sponsoring Company, Previous Employer & Family Business**

**Top recruiters**

- AB INBEV
- ADIDAS
- AMAZON
- BAIN & COMPANY
- CAMPER
- CITIGROUP CORPORATE AND INVESTMENT BANK
- ELI LILLY
- EY PARTHENON
- JOHNSON & JOHNSON
- KEARNEY
- MANGO
- MASTERCARD
- MCKINSEY & COMPANY
- MONITOR DELOITTE
- MORGAN STANLEY
- PHILIP MORRIS INTERNATIONAL
- ROLAND BERGER
- STRATEGY&
- THE BOSTON CONSULTING GROUP
- WERFEN GROUP

# Salary Details

	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
<b>ALL</b>	<b>€99,500</b>	<b>€45,000</b>	<b>€194,800</b>	<b>€63,900</b>	<b>€3,000</b>	<b>€ 191,800</b>

## By region (€)

REGION	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Africa & Middle East	€134,300	€65,800	€194,800	€94,200	€7,800	€160,000
Asia Pacific	€94,800	€52,300	€142,800	€55,400	€5,100	€112,400
Europe (excl. Spain)	€99,500	€55,000	€155,600	€65,800	€5,000	€191,800
Latin America & the Caribbean	€ 92,400	€48,700	€138,500	€89,000	€6,100	€179,000
North America	€138,000	€70,500	€190,400	€62,700	€14,300	€174,200
Spain	€74,700	€45,000	€150,000	€29,300	€3,000	€91,500

## By sectors (€)

SECTOR	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Consulting	€108,100	€45,000	€194,800	€76,500	€5,000	€181,600
Finance	€92,200	€48,700	€190,400	€53,600	€5,000	€191,800
Industry	€82,900	€50,000	€166,600	€44,700	€3,000	€174,200
Technology	€97,900	€60,000	€157,100	€42,300	€6,700	€112,400

## By function (€)

FUNCTIONAL AREA	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Consulting	€107,000	€48,700	€194,800	€73,900	€5,000	€181,600
Finance/Accounting	€88,600	€45,000	€152,300	€48,600	€5,000	€191,800
Management	€91,700	€50,000	€190,400	€56,400	€3,000	€111,900
Marketing/Sales	€79,700	€50,000	€150,000	€34,700	€7,000	€141,000
Operations/Logistics	€89,300	€70,000	€136,000	€53,900	€3,000	€174,200
Other	€73,100	€53,000	€105,700	€46,600	€5,000	€109,200

### Notes:

Salary data exclude sponsored students returning to their employer and students who are starting their own business.  
All salaries shown are annual figures as reported by the class of 2023.  
All salaries shown exclude any type of corporate benefits (healthcare, pensions, transport allowances, return flights, etc.).

Other compensation includes variable pay, sign-on bonus, tuition reimbursement and relocation allowance.  
Values are reported only wherever three or more data points are available.

## Consulting (€)

REGION	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Africa & Middle East	€133,200	€65,800	€194,800	€94,200	€7,800	€160,000
Asia Pacific	€106,400	€86,700	€133,300	€55,000	€21,900	€87,600
Europe (excl. Spain)	€107,100	€81,000	€155,600	€69,800	€26,900	€181,600
Latin America & the Caribbean	€96,700	€50,300	€138,500	€99,700	€31,900	€179,000
North America	€171,800	€142,800	€182,800	€64,100	€41,000	€85,700
Spain	€80,500	€45,000	€92,000	€38,200	€5,000	€60,900
<b>Grand total</b>	<b>€108,100</b>	<b>€45,000</b>	<b>€194,800</b>	<b>€ 76,500</b>	<b>€5,000</b>	<b>€181,600</b>

## Finance (€)

REGION	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Asia Pacific	€63,800	€52,300	€76,400	€36,100	€12,400	€78,500
Europe (excl. Spain)	€96,900	€55,000	€137,000	€62,100	€5,000	€191,800
Latin America & the Caribbean	€79,700	€48,700	€115,500	€64,200	€24,700	€133,600
North America	€138,800	€114,300	€190,400	€70,200	€14,300	€109,500
Spain	€68,200	€50,000	€90,000	€12,500	€8,200	€20,000
<b>Grand total</b>	<b>€92,200</b>	<b>€48,700</b>	<b>€190,400</b>	<b>€53,600</b>	<b>€5,000</b>	<b>€191,800</b>

## Technology (€)

REGION	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Asia Pacific	€123,800	€66,700	€142,800	€74,500	€6,700	€112,400
Spain	€67,500	€60,000	€80,000	€23,700	€11,500	€41,300
<b>Grand total</b>	<b>€97,900</b>	<b>€60,000</b>	<b>€157,100</b>	<b>€42,300</b>	<b>€6,700</b>	<b>€112,400</b>

## Industry (€)

REGION	AVERAGE OF ANNUAL BASE SALARY	MIN OF ANNUAL BASE SALARY	MAX OF ANNUAL BASE SALARY	AVERAGE OF OTHER COMPENSATION	MIN OF OTHER COMPENSATION	MAX OF OTHER COMPENSATION
Asia Pacific	€80,200	€53,000	€127,400	€55,800	€5,100	€111,900
Europe (excl. Spain)	€84,300	€58,100	€105,700	€61,400	€7,000	€141,000
North America	€114,900	€95,200	€136,000	€69,000	€14,300	€174,200
Spain	€72,000	€50,000	€150,000	€26,700	€3,000	€91,500
<b>Grand total</b>	<b>€82,900</b>	<b>€50,000</b>	<b>€166,600</b>	<b>€ 44,700</b>	<b>€3,000</b>	<b>€ 174,200</b>

# Companies Recruiting

## IESE Talent

Companies with accepted summer internship or full-time offers in 2022-2023.

+ JUSTO  
300PPM  
7ROOTS

### A

AB INBEV  
ABBVIE  
ABOITIZ INFRA CAPITAL  
ACCENTURE  
ACCIONA  
ACTIS  
ACTIVOS INMOBILIARIOS EN  
ARRENDAMIENTO  
ADIDAS  
ADMIRAL GROUP  
AFRICA FINANCE CORPORATION  
AFRICAN IMPACT FOUNDATION  
AFRY  
ALFA CONSULTING  
ALK CAPITAL  
ALLIANZ CONSULTING  
ALPAC  
ALVAREZ & MARSAL  
AMADEUS  
AMAZON  
AMERICAN EXPRESS  
AMERICAN INDUSTRIAL PARTNERS  
AMETLLER ORIGEN  
AMWINS GROUP  
ANTLER  
APRICUM  
ASEA BROWN BOVERI  
ASSET MANAGEMENT ONE  
INTERNATIONAL

### B

BAIN & COMPANY  
BANCO DE CRÉDITO DEL PERÚ  
BANCO RIPLEY CHILE  
BANK OF AMERICA  
BASF  
BM+ PARTNERS ASSET MANAGEMENT  
BAYER BUSINESS CONSULTING  
BAYER HEALTHCARE AG  
BBVA  
BEDER  
BELLA VISTA RESORT  
BENCIS CAPITAL PARTNERS  
BEST11 GROUP  
BESTINVER  
BIG C  
BIOPAS GROUP  
BIOSORRA  
BRISTOL MYERS SQUIBB COMPANY  
BSG  
BTG PACTUAL

### C

CAF SIGNALLING  
CAITONG INNOVATION INVESTMENT  
COMPANY  
CALEDONIA INVESTMENTS  
CAMPER  
CARBONBIT  
CARDUMEN CAPITAL  
CAREVENTURES  
CASSANDRA INVESTMENTS  
CEEZER SOFTWARE  
CELONIS  
CENTRAL BANK OF INDONESIA  
CENTRO NACIONAL DE  
EXPERIMENTACIÓN DE TECNOLOGÍAS DE  
HIDRÓGENO Y PILAS DE COMBUSTIBLE  
CHENMARK  
CHEVRON SERVICES COMPANY  
CHS  
CINERGIA POWER SOLUTIONS -  
SOTAVENTO CAPITAL  
CITIGROUP CORPORATE AND  
INVESTMENT BANK  
CLEANTECH  
COINFLIP  
CONTABILIZEI CONTABILIDADE  
COSWORTH CAPITAL  
CRANDON  
CRHIM  
CTAIMA

### D

DANA  
DATACO  
DATAPTA  
DELOITTE  
DELTA PARTNERS  
DESERT HORIZON CAPITAL  
DHL CONSULTING  
DIVISSO  
DOVETAIL ELECTRIC AVIATION

### E

EARLYBIRD VENTURE CAPITAL  
EFG HERMES  
EIT INNOENERGY  
ELI LILLY  
ENERSIDE  
ESPIGA CAPITAL  
EVOLVING EDUTAINMENT PRIVATE LIMITED  
(QRYPTIQ)  
EY PARTHENON

### F

FANATICS JAPAN  
FLORAQUEEN FLOWERING THE WORLD  
FRIZAIR PRIVATE LIMITED  
FRONTIER AIRLINES  
FTI CONSULTING

### G

GESIURIS ASSET MANAGEMENT  
GETVOILA  
GIP SELECCIÓN DE INVERSIONES  
GLASSPOINT  
GLOBAL OMNIUM  
GLOBAL PRAXIS GROUP  
GOMEEP  
GOOD CAPITAL  
GREENSWAPP  
GREY EPOCH  
GRUPO PIESSA  
GRUPO TRANSFERTO

### H

H4H INVERSIONES  
HADDOCK  
HAUS TALK  
HECTARE  
HIT REFRESH  
HITACHI VENTURES  
HOULIHAN LOKEY  
HP  
HUMAN FLOURISHING MOVEMENT AMKE  
HUMANITARIAN LOGISTICS COOPERATIVE  
(HULO)  
HYUNDAI MOTOR COMPANY

### I

IBM  
ICELAND AIR  
IESE BUSINESS SCHOOL  
IGNIS  
INACSA  
INFOSYS  
INGKA GROUP  
INTERNATIONAL FINANCE CORPORATION  
INVEREADY SEED CAPITAL SCRRG  
INVERSIONES SANTA BÁRBARA  
INVESCO  
INVESTING FOR GOOD  
INVESTMENT CORPORATION OF DUBAI  
ITAU-UNIBANCO  
IVALO  
IZI RECORD

### J

JOHNSON & JOHNSON  
JR COMPANY LIMITED  
JUXON CAPITAL PARTNERS

### K

KEARNEY  
KIN PARTNERS  
KLAR  
KPMG  
KUDZU PARTNERS  
KUMO

## L

L.E.K. CONSULTING  
LANDEDIN  
LANGS PAINTING  
LIBERTUM CAPITAL  
LIBRE FOODS  
LIVIA POLYMER PRODUCTS PVT LTD  
LOFTUS BRADFORD  
LOVECYCLE FITNESS  
LUNUM

## M

MAERSK MANAGEMENT CONSULTING  
MANGO  
MARSH MCLENNAN  
MASTERCARD  
MATCHDAY  
MATRIX CONSULTING  
MCKINSEY & COMPANY  
MERCK GROUP KGAA  
MESOAMERICA INVESTMENTS  
MILANO VICE  
MIND DESIGN  
MIRAL POWER EUROPE  
MIURA PARTNERS  
MONITOR DELOITTE  
MONTUOX  
MORGAN STANLEY & CO. INTERNATIONAL  
PLC.  
MRSTUDIOS  
MUNDI VENTURES  
MUSE SCENE LAB

## N

N26  
NEOCARBON  
NEUTROON  
NEVENTA CAPITAL  
NEW GENERATION FOUNDATION  
NISSAN MOTOR CORPORATION  
NOMURA RESERACH INSTITUTE  
NORA REAL FOOD  
NORRSKEN FOUNDATION  
NOSH.BIO  
NOVA  
NOVARTIS  
NOVENERGIA

## O

OC&C STRATEGY CONSULTANTS  
OCEAN WINDS  
ODEWALD KMU  
OLEOPALMA  
OLIVER WYMAN  
ONETOONE CORPORATE FINANCE  
ORCA COMPUTING

## P

PACE GASTRO  
PANGRAM CAPITAL PARTNERS  
PELTECU MEDICAL SRL (NATIVIA)  
PETRONAS GROUP  
PHILIP MORRIS INTERNATIONAL  
PIMCO  
PLUG AND PLAY TECH CENTER  
PLUGR LLC  
PRACHI INFRASTRUCTURE PRIVATE  
LIMITED  
PROCOM GROUP  
PRONECT SPA  
PROPHERO GLOBAL  
PULPPO  
PUMA ENERGY  
PWC

## Q

QUALITAS ENERGY  
QUEST FUND PLACEMENT

## R

RABOBANK  
RAKUTEN  
REALITY TELLING  
RESTAURANT BRANDS INTERNATIONAL  
RESTB.AI  
RETURN ENERGY  
REVOLUT  
RIGI CAPITAL  
RIJK ZWAAN  
ROCHE HOLDING AG  
ROLAND BERGER  
ROXBI CAPITAL  
ROYAL BANK OF CANADA CAPITAL  
MARKETS

## S

S KANT HEALTHCARE  
SAMSUNG  
SAPAAD PTE  
SAUDI ARAMCO  
SCANDINAVIA TOBACCO GROUP  
SCGP  
SEEDCULTURE  
SEIDOR  
SIEMENS  
SIEMENS MOBILITY  
SIG - SOFTWARE INVESTMENT GROUP  
SIGMA ALIMENTOS  
SIGNATURE  
SIGRUN PARTNERS  
SIMON-KUCHER  
SOMPO JAPAN INSURANCE  
SOXLAND INTERNATIONAL  
STAKEHOLDERZ  
STARWORLD CO.  
STATKRAFT

STRADOO  
STRATEGY&  
STRIPE  
SYMRISE AG

## T

TAIWAN SEMICONDUCTOR  
MANUFACTURING COMPANY LIMITED  
TAKEDA  
TEAMSHARES  
TERAPME  
THE BOSTON CONSULTING GROUP  
THE KRAFT HEINZ COMPANY  
THEFORK  
TIBURON  
TOUPIM  
TRAVEL COLLECTION LIMITED  
TRONDERENERGI AS  
TUSSTAR MALAYSIA

## U

UBER  
UKIO  
ULLABELLE BABY  
UM AUTONOMOUS SYSTEMS  
UNIQUELY

## V

VALSOFT CORP  
VENTURE+  
VEOLIA ENERGIA POLSKA S.A.  
VERTIV  
VIRTUAL POWER  
VITIO

## W

WERFEN GROUP  
WHITE SUMMIT CAPITAL

## X

XYNTEO

## Y

YAETOS  
YUTONG BUS & COACH

## Z

ZACUA VENTURES  
ZEN GROUP OF COMPANIES  
ZORA INVESTMENTS LTD  
ZPS CORPORATION CO.  
ZS ASSOCIATES

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