

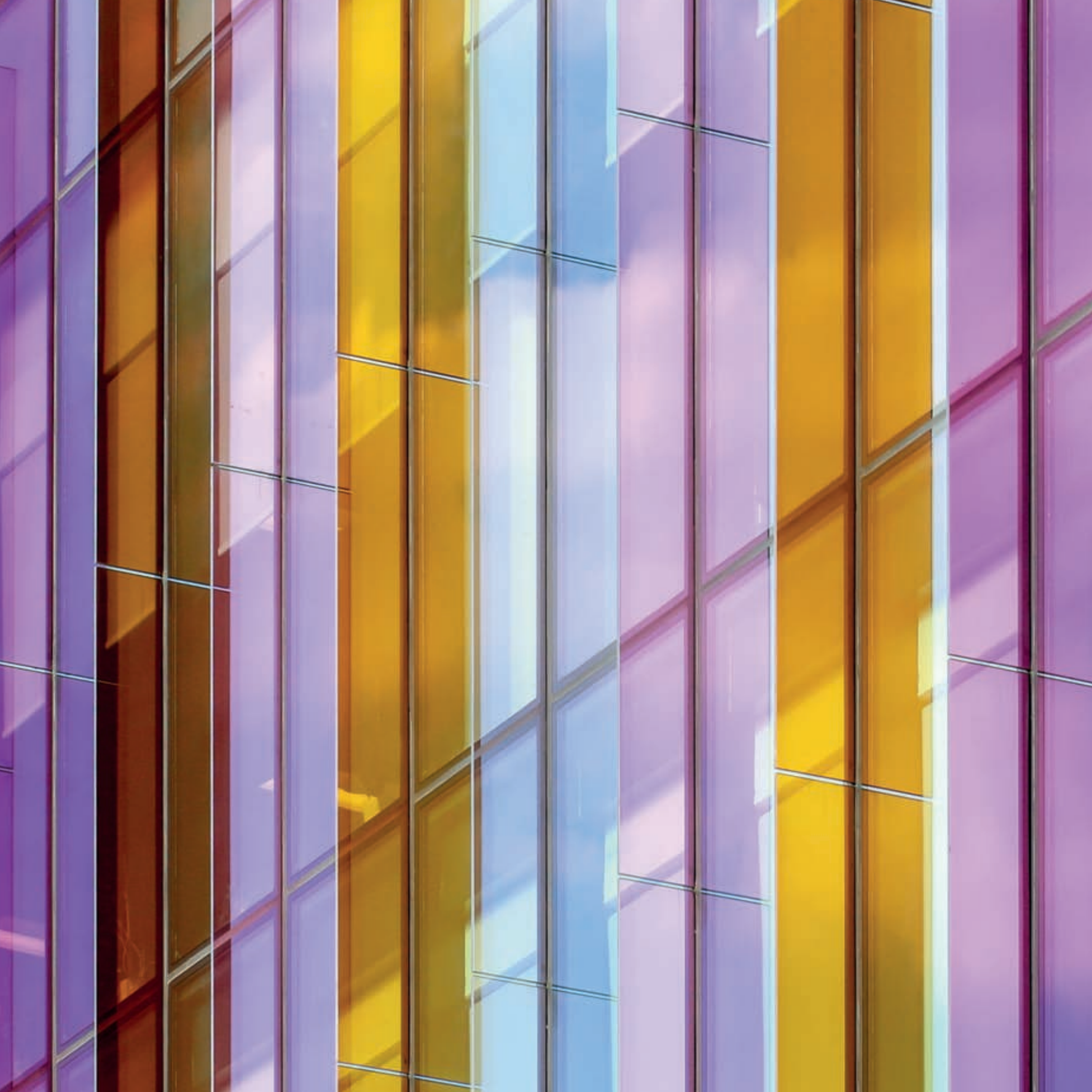


MANCHESTER
1824

The University of Manchester
Alliance Manchester Business School

The Manchester Full-time MBA

2019 employment report



WELCOME TO OUR 2019 EMPLOYMENT REPORT

"The Manchester MBA continues to equip our students with the necessary skills, knowledge and experience required to thrive in a market where change has become constant. What differentiates our MBA is the practical nature of the programme, with students working on three real-world consulting projects and potentially an internship. Our recruiters value the fact that the world-class academic input is supported by this practical approach, which gets them comfortable with applying their learning within a diverse environment.

Some of our key recruiters include American Express, Citigroup, Amazon, Microsoft, J&J, AT Kearney and the 'big four' firms; students are often hired through their internships as well as direct to full-time roles. Our alumni go on to achieve great success in their careers and we are proud to be part of their journey."



Chris Garnett,
Head of Postgraduate Careers and Employability

CLASS PROFILES

CLASS OF 2019



Class size:
111



Average age:
29



International:
93%

Age range (mid 80%):
26-34



Average GMAT:
650



Gender:
40% female



Average work exp:
6.5 years



Nationalities:
30

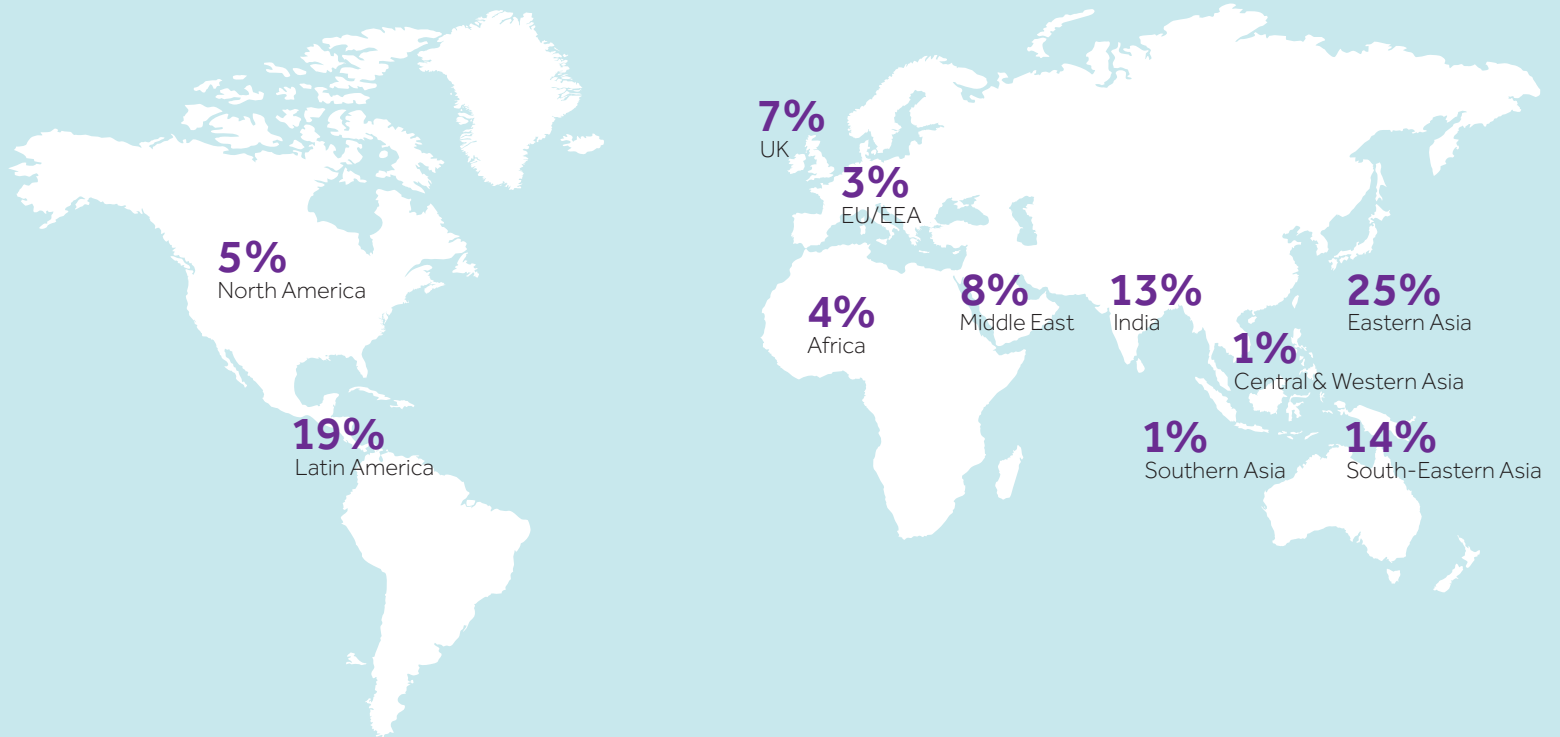
Work exp range
(mid 80%):
3.4-10 years

PRE-MBA PROFESSIONAL EXPERIENCE



- Financial Services: **21%**
- Consulting: **14%**
- Energy: **11%**
- Real Estate & Construction: **9%**
- Technology: **8%**
- Other: **7%**
- Manufacturing: **5%**
- Public Sector: **5%**
- Transportation & Logistics: **2%**
- Automotive & Aerospace: **5%**
- Hospitality: **4%**
- Retail: **4%**
- Consumer Packaged Goods: **3%**
- Healthcare: **2%**

NATIONALITY BREAKDOWN





"The MBA offered many opportunities to broaden my knowledge, practise skills and apply these in the real world, which gave me a lot to talk about when it came to interviews. In particular, the Commercial Business Consultancy Project with a private equity firm, the M&A Project, and the Venture Capital Investment Competition were of relevance to my new career in M&A Advisory with KPMG."

**Alistair Moore, British, Class of 2019
Corporate Finance - M&A, KPMG,
Edinburgh**

CLASS PROFILES

CLASS OF 2018



Class size:
99



Average age:
29



International:
82%

Age range (mid 80%):
26-33



Average GMAT:
630



Gender:
33% female



Average work exp:
6 years



Nationalities:
25

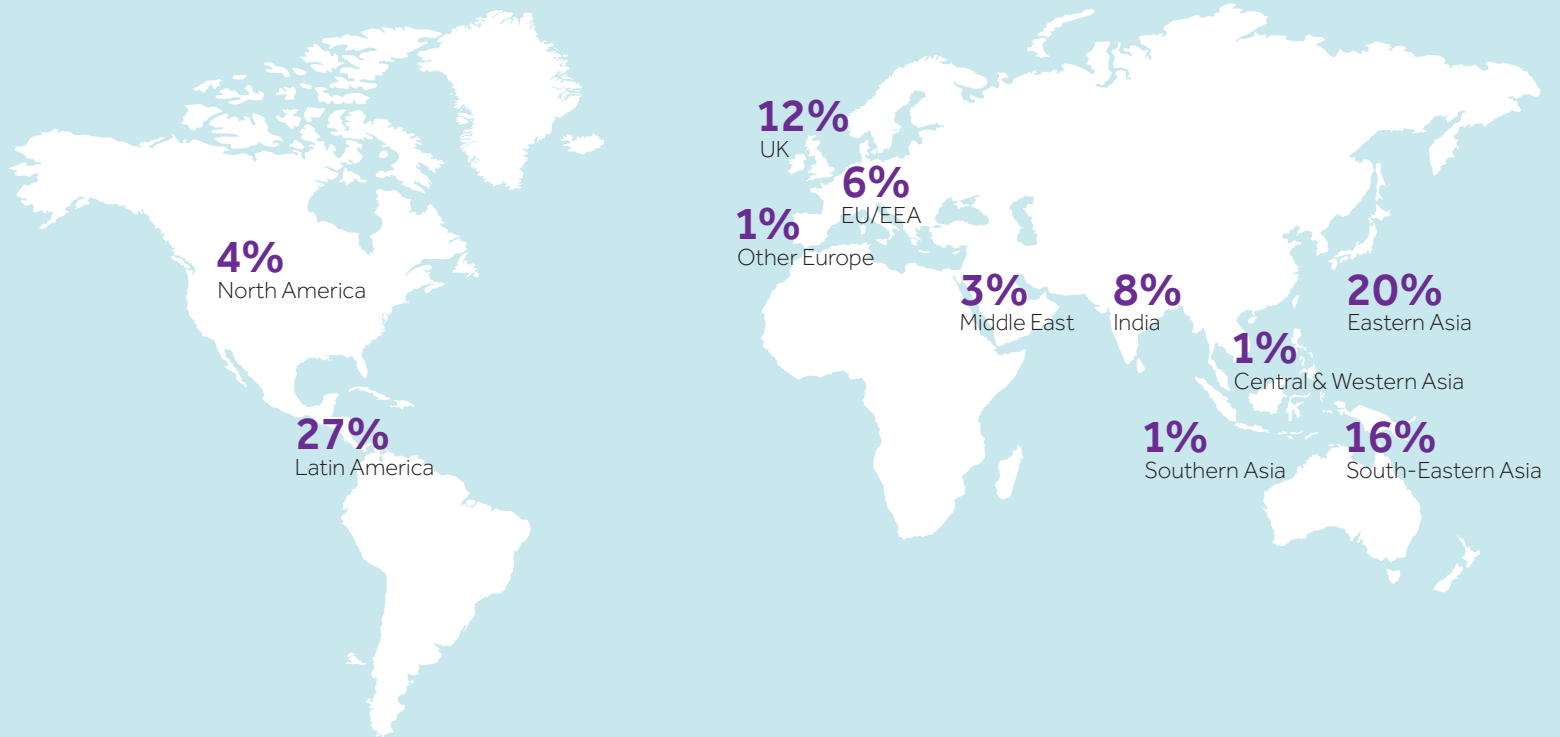
Work exp range
(mid 80%):
3.8-10.17 years

PRE-MBA PROFESSIONAL EXPERIENCE



- Financial Services: **24%**
- Technology: **9%**
- Manufacturing: **9%**
- Consulting: **9%**
- Energy: **8%**
- Other: **8%**
- Retail: **6%**
- Public Sector: **5%**
- Consumer Packaged Goods: **5%**
- Automotive & Aerospace: **4%**
- Real Estate & Construction: **4%**
- Healthcare: **3%**
- Telecoms: **3%**
- Transportation & Logistics: **3%**

NATIONALITY BREAKDOWN



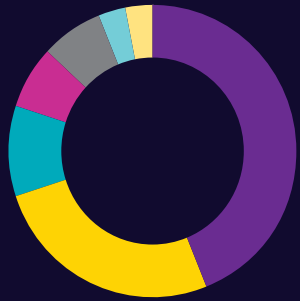


"One of the key reasons I joined Manchester's MBA programme was the applied nature of the MBA. I was also attracted by the industry relationships AMBS maintains through its Postgraduate Careers Service (PCS), which organises company treks, workshops and networking events. Having completed the cycle, as an international student I can say that PCS helped me get acquainted with the working culture, build my professional network and diversify the post-MBA industry/roles that were of interest to me.

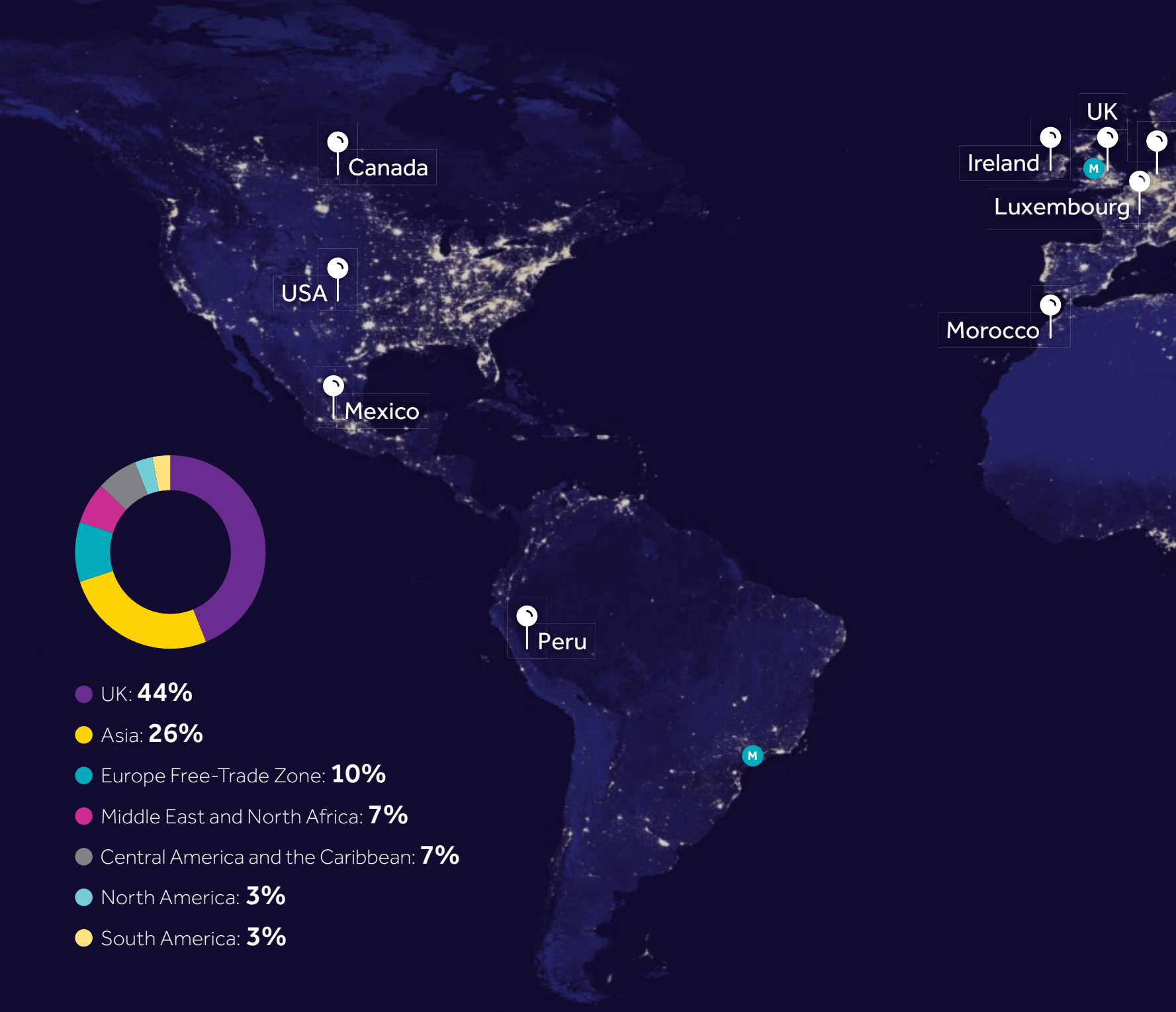
The PCS team and my network of AMBS alumni helped me land an internship with Amazon during the MBA. The internship gave me an insight into the company culture and I chose to work for them post-MBA. The MBA not only prepped me technically for the challenges I face at work today, it also heavily equipped me with people management skills. This is key in my role as a strategic planning leader for last mile operations for Amazon in the EU. I work in a challenging, fast paced environment and I absolutely love it: thanks to PCS for coaching me through my MBA journey. I have been with Amazon for over a year based out of the EU headquarters in Luxembourg and will soon be moving to the UK to lead a very exciting business expansion project."

Mrinalini Menon, Indian, Class of 2018
Senior Programme Manager, Amazon,
Luxembourg

CLASS OF 2018: POST-MBA JOB LOCATIONS



- UK: **44%**
- Asia: **26%**
- Europe Free-Trade Zone: **10%**
- Middle East and North Africa: **7%**
- Central America and the Caribbean: **7%**
- North America: **3%**
- South America: **3%**



Netherlands

Germany

Italy

Azerbaijan

Kuwait

UAE

Oman

India

Thailand

China

Korea

Japan

Taiwan

Hong Kong

Indonesia

Our 2018 graduates are working in

23 
countries

Our careers teams collaborate across our

6  global locations

50%

of the Class of 2018 changed country

CLASS OF 2018: POST-MBA INDUSTRIES

57%
changed industry

64%
changed function

41%
changed industry
and function

26%
triple jumped
(country + industry + function)



- Consulting: **23%**
- Financial Services: **21%**
- Technology: **18%**
- Healthcare (including products and services): **8%**
- Retail: **7%**
- Manufacturing: **6%**
- Transportation and Logistics Services: **4%**
- Other: **4%**
- Energy: **3%**
- Real Estate: **3%**
- Consumer Packaged Goods: **1%**
- Government: **1%**
- Hospitality: **1%**

EXAMPLE FULL-TIME ROLES

Consulting

- Associate, McKinsey & Company
- Assistant Manager, KPMG
- Management Consultant, PA Consulting
- Strategy Management Consultant, Bain & Company

Financial Services

- Risk & Information Manager, American Express
- Senior Digital Product Manager, Barclays
- Sales Manager, Global Liquidity and Cash Management, HSBC
- Associate Director, UBS

Technology

- Senior Product Manager, Amazon
- Regional Operations Manager, Google (Waymo)
- Marketing Specialist, DiDi
- Sr. Operations and Logistics Manager, Uber

Healthcare (including products and services)

- Strategic Marketing Manager, Merck
- Global Marketing & Business Development Manager, Thermo Fisher Scientific
- Work Stream Lead - Technical and Finance, NHS
- Director of Operations, Tomod's

Marketing/Sales:

- Head of Online Trading, Travis Perkins
- Product Marketing Manager, Hilti
- Global Digital Marketing Manager, Jaguar Land Rover
- Commercial Manager, Carphone Dixons

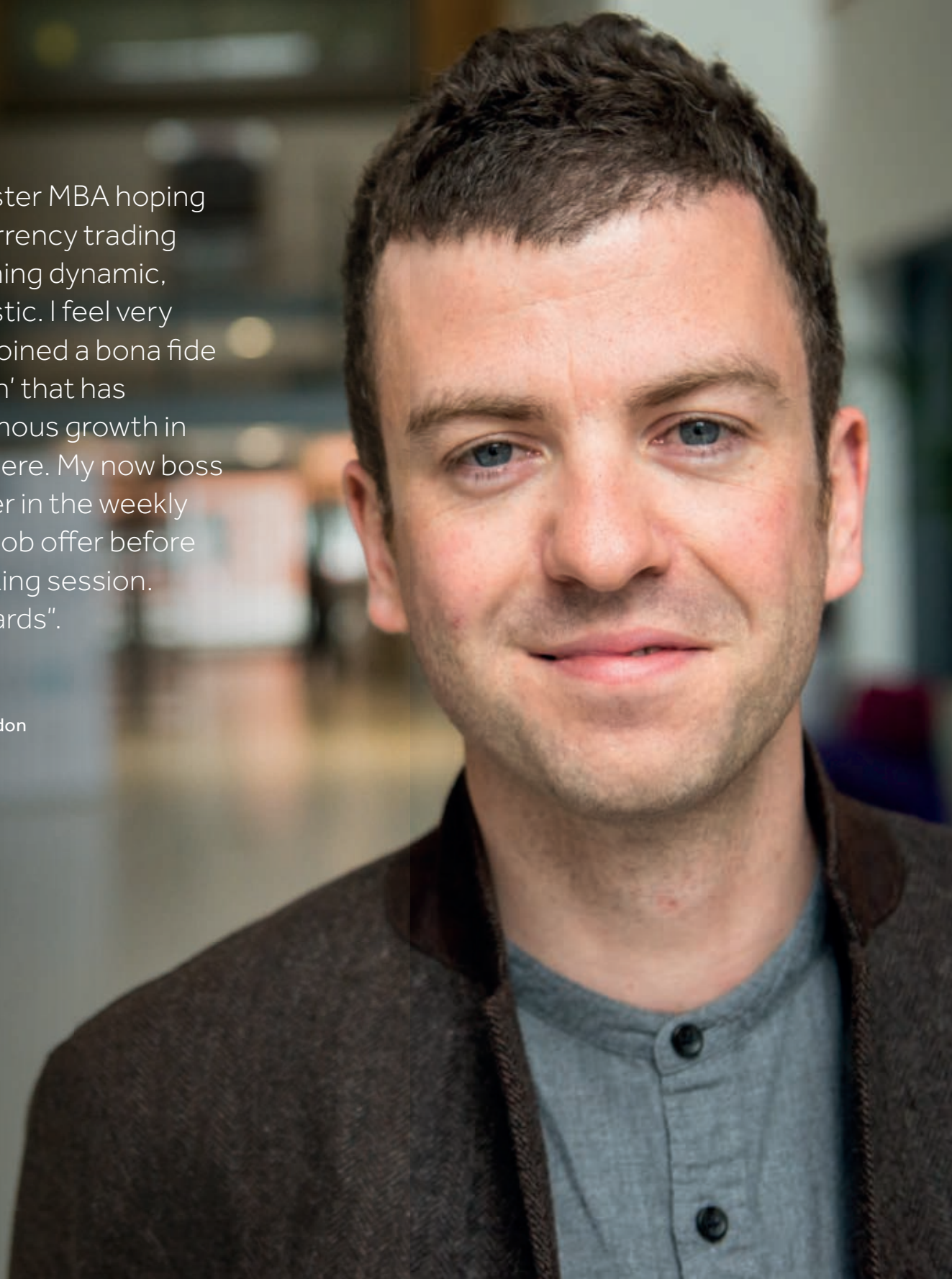
Other:

- Programme Controls Manager, Transport for London

Examples roles taken from Class of 2017 & 2018

"I took the Manchester MBA hoping to pivot out of a currency trading career into something dynamic, exciting, and altruistic. I feel very privileged to have joined a bona fide AMBS 'tech unicorn' that has experienced enormous growth in my last two years here. My now boss was a guest speaker in the weekly talks, and I had my job offer before he left the networking session. Onwards and Upwards".

Daniel Shuttleworth,
British, Class of 2018
Chief of Staff, Greensill, London



OUR RECRUITERS

A SNAPSHOT OF COMPANIES THAT HIRED OUR MBAS FOR FULL-TIME ROLES (2016-2018)

Financial services

Admiral
American Express
Barclays
BBVA
Citi Group
Credit Suisse
DBO
GP Bullhound
Greensill Capital
HSBC
Morgan Stanley
North Edge Capital

Pharma and healthcare

Astro Zeneca
BUPA
Eli Lilly
GlaxoSmithKline
Johnson & Johnson
Merck
NHS
Sanofi

Consulting

Accenture
A.T Kearney
ARUP
Deloitte
Grant Thornton
Infosys
KPMG
McKinsey & Company
OEE Consulting
PA Consulting
PwC
ZS Associates

Telecoms, media and technology

Amazon
British Telecom
Cisco
Didi
Google
Microsoft
Samsung
Philips
Uber

Marketing and retail

Dixons Carphone
eBay
Heinz
Hilti
PepsiCo
Tesco
The Fung Group
Travis Perkins
Unilever

Energy and industry

Balfour Beatty
BP
British Gas
DCC Energy
Essar Oil
Mitsui
Saint Gobain
Schneider Electric
Shell
Stephenson Group



"I spent my summer internship at American Express where I executed a project to improve integration and employee engagement. I conducted interviews and focus groups with employees from eleven countries, analysed data and built a plan to guarantee the desired improvements. During the project, I managed an employee and reported directly to a Vice President. The first year of my MBA, especially the live projects, gave me the foundation I needed to deliver my project and network within the company, which led to a successful outcome and a full-time offer."

Alice Veiga Salles Costa,
Brazilian, Class of 2018
Customer Service &
Business Strategy Manager,
American Express, Brighton

INTERNSHIPS

Whether you are 100% clear about your future plans or intend to change your career direction, an 8-12 week internship can give you the opportunity to experience a new organisation, industry, job function or location.

To secure your internship, you'll work closely with our Senior Career Consultants to identify and articulate your business credentials and preferred sectors, before targeting specific companies. Your own business networks and AMBS alumni will help you develop industry and interview intelligence.

Like MBA projects, an internship enables you to put your learning into practice. It also broadens your experience, expands your business network and helps you clarify your career plans.

Our MBAs secure internships with a broad range of organisations from multinationals to start-ups.

COMPANIES THAT HIRED OUR MBAS FOR INTERNSHIPS (2016-18)

Internships

A.T. Kearney	Certas	IF Sensing LTD	PZ Cussons (International) Ltd
Accelerated Digital Ventures	Chiesi	Innospec	Renishaw PLC
Accenture	Cimic holdings	J.P. Morgan Chase Bank	ROQ
Aditya Birla Group	Cisco	James Briggs	Saint Gobain
Admiral	Citi	Johnson & Johnson	Scapa Group plc
Agidea	CloudChain	Liquid Business	Schneider
Amazon	Credit Suisse	Manx Telecom	Sciex
American Express	DCC Energy	Mazars	Seadrill
AON plc	Essar Oil (UK) Limited	McKinsey & Company	Siemens
AQUS	FINASDDEE	Millicom International Cellular	Supertouch
AstraZeneca	General Electric	Morgan Stanley	Tefen
BAKO NW	GlaxoSmithKline	MPM	TouchSoft
Balfour Beatty	Gobear (FinTech)	NHS	Travis Perkins
Bupa	Google	NorthEdge Capital	Univeg Chile
Cancer Research	GP Bullhound	Pacific Architects	University of Manchester
Catalyx	Greensill Capital	Palatine	Utiligroup
Catapult Ventures	Hilti	PasTest Ltd.	Walmart
	HSBC	PolyMateria	Zenith International Ltd
	Hutchinson Ports UK	PwC	Zeus Capital



NORTH
EDGE

North Edge Capital is a middle-market private equity firm that provides capital and management solutions to companies in the North of England.

"There are few places that provide a curated, high-calibre and diverse pool of talent as AMBS does. Our recurring internship programme with the School brings new perspectives and impetus into our business-building projects, whilst our portfolio companies have secured future C-Level leaders out of the robust, experience-led AMBS MBA programme."

George Potts, Investment Director
North Edge Capital, Manchester

82%

of the Class of 2018
completed an internship

POSTGRADUATE CAREERS SERVICE

All MBA candidates receive career support alongside their academic journey at AMBS. Our dedicated team of Senior Careers Consultants will get to know you personally and work as your career partners.

Shortly before you arrive in Manchester, we will contact you to establish the foundations for your MBA career journey:



You

Who are you and what do you offer the employment market?



Personal branding

CVs, cover letters, online presence, and elevator pitch



Research

Information sessions, club events and meetings with alumni to help you understand your target markets and role(s)



Planning

Map out your application strategy



Launch

Submit job applications

These foundations are tested and perfected throughout your MBA journey, informed by:

- Weekly career skills workshops (scheduled during your core academic programme)
- Sessions with external specialist career practitioners
- Unlimited individual meetings with our experienced Senior Careers Consultants
- On-campus recruitment activities including guest speakers, industry experts and company recruitment presentations
- Networking events in London and Manchester
- Student clubs
- Events focusing on entrepreneurship and women in business
- Business competitions
- Practice interviews
- Your own initiatives and ideas to develop your business networks and validate your plans



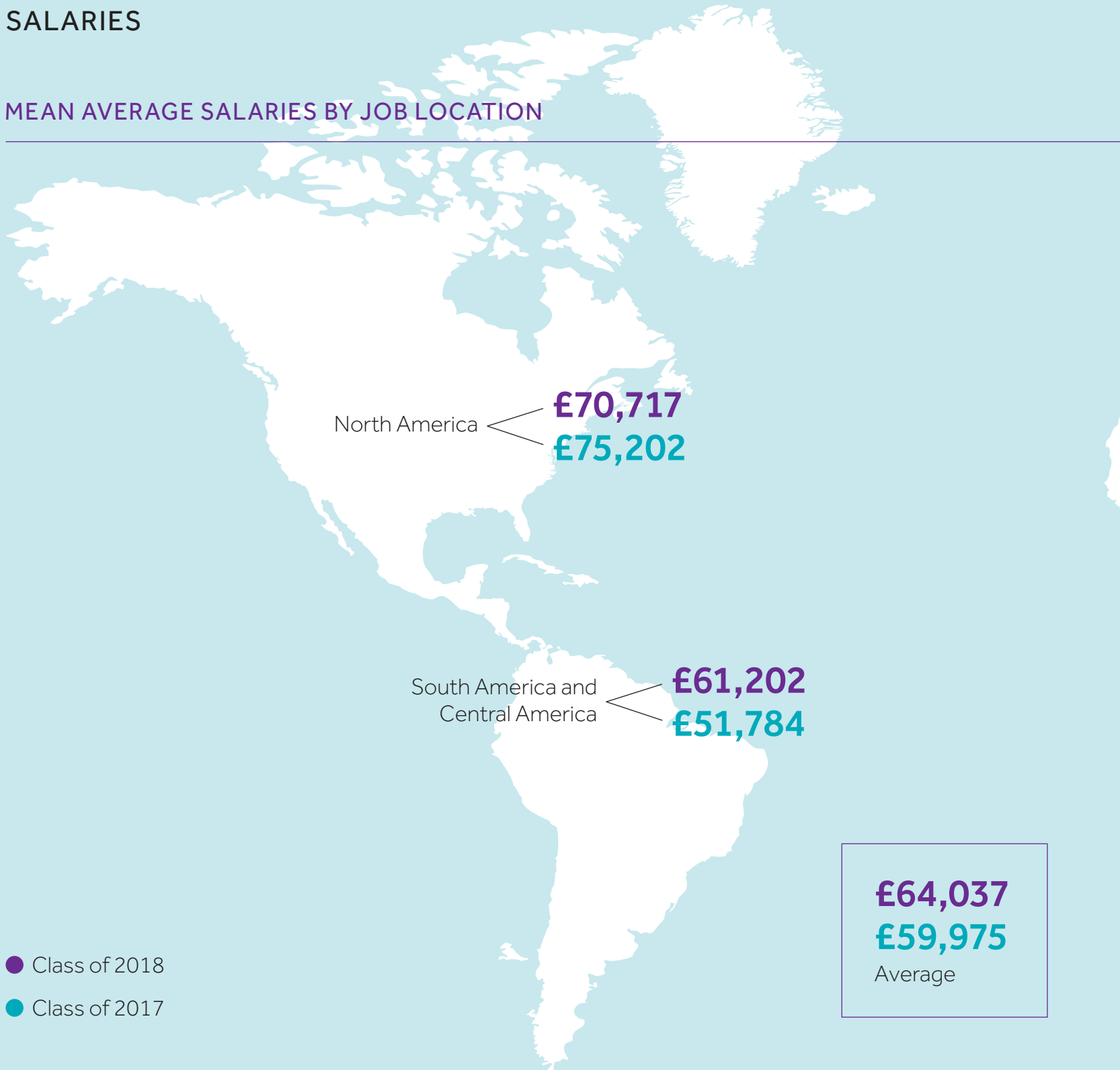
McKinsey & Company

"Before starting the MBA I knew I wanted to change my career path to consulting. I was not clear on the 'how' and the Postgraduate Careers Service (PCS) was key from day one. I had a couple of detailed sessions with the team and I was able to design a clear path towards my goal (eg a tailored CV, phases to tackle and alumni to reach out to). Once I started following the predefined path, PCS was always at hand to provide additional input, highly increasing my chances of receiving an offer from my current employer."

Sebastian Schroth Pinillos,
Peruvian, Class of 2018
Associate, McKinsey & Co.,
Mexico City

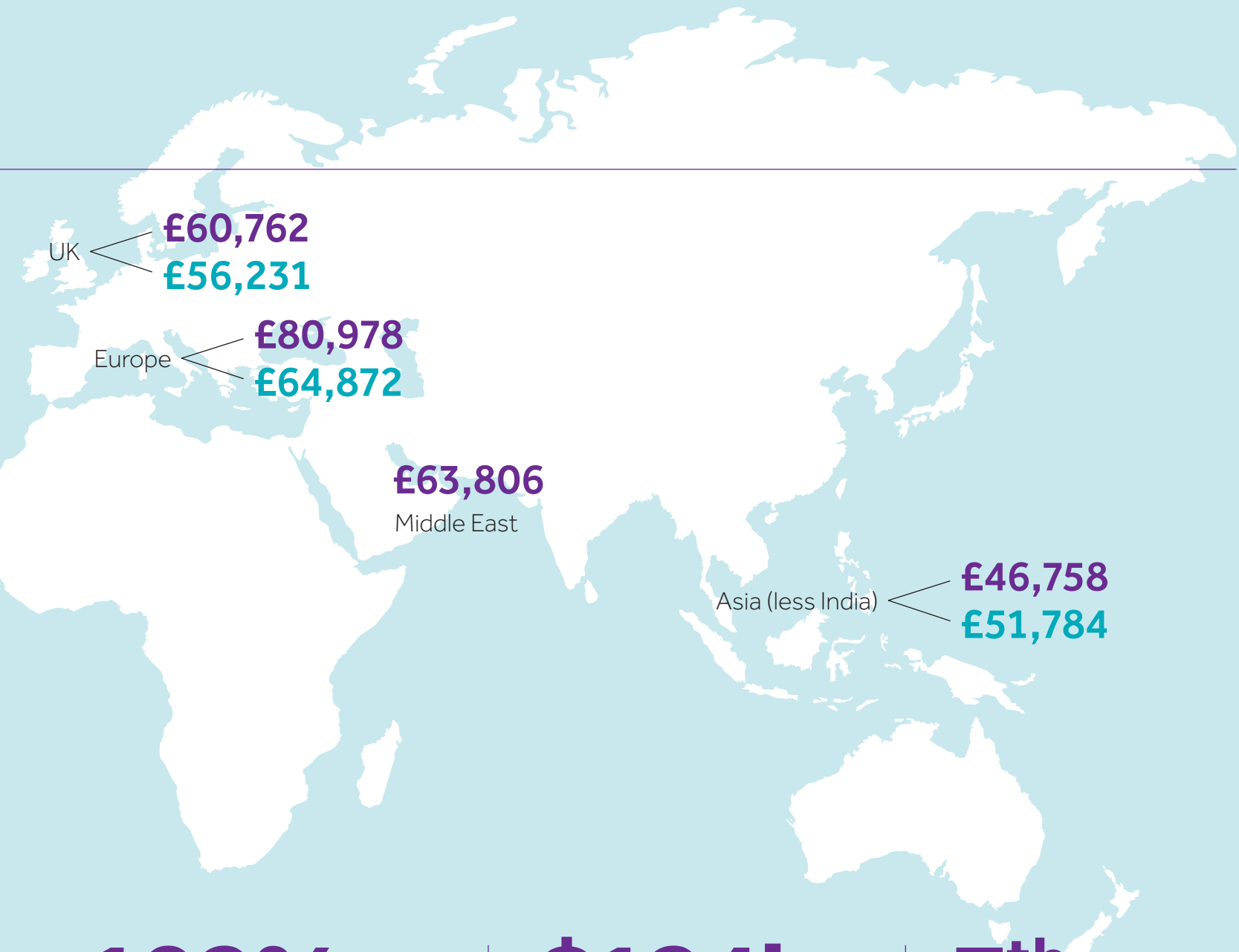
SALARIES

MEAN AVERAGE SALARIES BY JOB LOCATION



● Class of 2018

● Class of 2017



102%

Average salary increase
after three years

Financial Times Global MBA Ranking, 2019

\$124k

Average
weighted salary

Financial Times Global MBA Ranking, 2019

7th

in the world for ROI

Forbes The Best International MBAs:
Two-Year Programs, 2019

**ORIGINAL
THINKING
APPLIED**